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## ALEX. BROWN OPENS NEW CALABASAS OFFICE

**CALABASAS, Calif.** – Alex. Brown is pleased to announce a new office in Calabasas, located at 24025 Park Sorrento, Suite 450, Calabasas, CA 91302. The office will be led by Regional Executive Gary Cohen, and three distinguished client advisors – Bruce Treitman, Darian Cohen and Matthew Ayers – are making the move from the Alex. Brown Los Angeles location.

"Opening the Calabasas office in Los Angeles helps us revitalize and strengthen Alex. Brown's presence in what is one of the largest markets in the U.S.," said Cohen. "This new location provides a more convenient option for our clients and advisors who often deal with long commutes, as well as presents an opportunity for significant growth with additional office space to grow the team."

Alex. Brown has a rich history in California, having influenced many dot-com era IPOs including Microsoft, Starbucks, Sun Microsystems and Oracle. Alex. Brown is also one of the few boutique wealth management businesses in Southern California that focuses on high-net-worth clients.

"The opening of the Alex. Brown Calabasas office aligns with Raymond James' larger growth strategy with a focus on westward expansion," said Tash Elwyn, President and CEO of Raymond James & Associates. "As we build greater momentum in these markets, I look forward to the opportunity to welcome new advisors and clients in the Calabasas community."

The new location supports Alex. Brown's strategic growth plans to recruit advisors who share their core values and serve an ultra-high-net-worth clientele. A major facet of the Calabasas office's mission to establish a greater presence in the region includes a continued focus on community involvement and philanthropic efforts.

According to Haig Ariyan, President of Alex. Brown, "I am pleased to see Alex. Brown continue the growth momentum, especially in the Los Angeles market, which has been an area of focus for us. Calabasas is a growing wealth center in the U.S. and provides an opportunity for us to better serve our clients in the local community, as well as expand our team."

## About Alex. Brown, a division of Raymond James

Alex. Brown, a division of Raymond James, was originally founded in 1800, becoming the nation's first investment bank. Alex. Brown advisors offer financial planning and wealth management services for high-net-worth individuals and institutions. The division's broker/dealer of record is Raymond James & Associates, Inc., member New York Stock Exchange/SIPC, a wholly owned subsidiary of Raymond James Financial, Inc. (NYSE-RJF), a leading diversified financial services company with **approximately 7,700 financial advisors in 3,000 locations throughout the United States**, **Canada and overseas**. Total client assets are **\$750** billion. Additional information is available at alexbrown.com.