Van Pearcy, MBA, RFC
Branch Manager & Financial Advisor
Scottye Ratliff
Financial Advisor
Jay Arrick, CFP®
Financial Advisor
Chris Ginsbach, CFP®
Financial Advisor

VAN PEARCY'S
WEALTH SERVICES TEAM
An Independent Firm

Client Service Team
Scottye "Mac" Ratliff , Jordan Rundgren,
Barbara Garlington, Eliza Cartwright,
Donna Pearcy, & Cathy Kamradt

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FOR IMMEDIATE RELEASE
Contact: 432-683-0000

JAY ARRICK & CHRIS GINSBACH OF VAN PEARCY'S WEALTH SERVICES TEAM EARN CERTIFIED FINANCIAL PLANNER™ CERTIFICATION

(Midland, TX) – John A. (Jay) Arrick and R. Chris Ginsbach, both Financial Advisors for Van Pearcy's Wealth Services Team with Raymond James Financial Services, recently attained CERTIFIED FINANCIAL PLANNER™ certification. Arrick and Ginsbach both passed the CFP® Certification Examination on their first attempt—a feat accomplished by only 52% of those who took the exam in the past year, according to www.cfp.net.

The CFP® Certification Examination is a 10-hour, two-day exam that tests knowledge of the components of financial planning and the ability to apply that knowledge to real-life situations. CFP® Practitioners must also meet character and fitness standards and must fulfill ongoing continuing education requirements and agree to abide by strict ethical standards, as outlined in CFP Board's *Standards of Professional Conduct.* As of January 1, 2011, there were only 61,959 CFP® Certificants in the U.S., and only 4,096 in Texas.

John A. (Jay) Arrick earned both his BBA and his MS in finance from Texas Tech University before launching his financial services career with Raymond James six years ago. In 2008, he joined Van Pearcy's Wealth Services Team, where he works closely with clients on complex financial planning and estate planning issues. A lifelong Odessa resident, Arrick enjoys coaching youth baseball and football and volunteering with United Way.

R. Chris Ginsbach earned his BBA in accounting from Texas A&M University. Prior to joining Van Pearcy's Wealth Services Team in 2007, he was a senior associate tax specialist in Houston and Dallas, and he worked as a financial control analyst with a $2.5-billion hedge fund based in Ft. Worth. Ginsbach now works closely with clients on alternative investments, long-term care insurance, 401(k) plans, and specialized insurance products. Chris lives in Midland with his wife and children and plays drums in Houston-based band The Literary Greats, who just released their third CD.

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About Van Pearcy's Wealth Services Team

Van Pearcy's Wealth Services Team is an independent firm. Our advisors offer securities through Raymond James Financial Services, Inc. (Member FINRA/SIPC). For 24 years, Van's team has used "Knowledge, Integrity, Solutions, and Service," to meet the financial planning needs of high-net-worth families by ensuring that critical areas, such as asset allocation, retirement income planning, retirement accumulation planning, estate planning, charitable planning, trust services, and other complex wealth solutions—are properly coordinated and working correctly. Van has been named to *Barron's* "Top 1,000 Advisors" in the U.S. for four years running, and has also been named in top 10 of those advisors in Texas, based on factors including assets under management, revenue produced, regulatory record, quality of practice, and philanthropic work.

Past performance is not indicative of future results. Individual experiences may vary.

About CFP Board

The mission of Certified Financial Planner Board of Standards, Inc. is to benefit the public by granting the CFP® certification and upholding it as the recognized standard of excellence for personal financial planning. The Board of Directors, in furthering CFP Board's mission, acts on behalf of the public, CFP® certificants and other stakeholders. CFP Board owns the certification marks CFP®, CERTIFIED FINANCIAL PLANNER™ and in the U.S., which it awards to individuals who successfully complete CFP Board's initial and ongoing certification requirements. CFP Board currently authorizes more than 61,000 individuals to use these marks in the United States.

About Raymond James Financial Services

Raymond James Financial Services, Inc. is a national investment firm providing financial services to individuals, corporations and municipalities through more than 3,200 financial advisors in 1,400 offices throughout the United States. For more than 35 years, Raymond James Financial Services has provided a wide range of services through our affiliate, Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. Both broker/dealers are wholly owned subsidiaries of Raymond James Financial, Inc. (NYSE-RJF), a financial services holding company which has more than 5,300 financial advisors serving 1.9 million accounts throughout the United States, Canada and overseas. In addition, total client assets are approximately $266 billion, of which approximately $34 billion are managed by the firm's asset management subsidiaries.

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