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**FRED GREENE NAMED ONE OF THE NATION'S  
TOP 100 BANK ADVISORS BY *BANK INVESTMENT CONSULTANT* MAGAZINE**

(The Woodlands, Texas) – Fred Greene has been named as one of *Bank Investment Consultant* (BIC) magazine's Top 100 Bank Advisors for 2017, making this the third time he has been recognized on this list during the past four years.

"I'm honored to be ranked 37<sup>th</sup> in the nation on this prestigious list, which considers many aspects of my investment services practice and represents a comprehensive analysis," stated Fred. He began his financial advisory career in 1983 and currently serves as Executive Vice President and Portfolio Manager for Woodforest Financial Services, Inc. Greene is also a Financial Advisor affiliated with the Financial Institutions Division of Raymond James Financial Services, Inc. (RJFS), member FINRA/SIPC.

Fred joins 24 financial advisors who are affiliated with Raymond James and honored on this prestigious list, compiled annually by *Bank Investment Consultant*. The magazine evaluated the honorees on six variables, including assets under management (AUM), production, percentage growth in both AUM and production, fee business and the ratio of production-to-(AUM).

Tim Killgoar, SVP and head of the Financial Institutions Division at Raymond James, stated, "Being named to the BIC Top 100 Bank Advisors list is a great achievement, and everyone at Raymond James congratulates Fred. Being included on this list is a testament to his dedication and success and is symbolic of the quality service provided by Fred and Woodforest Financial Services."

Woodforest Financial Services, Inc. is located at 1599 Lake Robbins Drive, Suite 200, in The Woodlands. Securities are offered through Raymond James Financial Services, Inc., member FINRA/SIPC.

\*To compile the list, multiple variables were combined into one composite score. The six categories used were: (1) assets under management; (2) trailing 12-month production; (3) percentage increase in AUM from the previous year; (4) percentage increase in T-12 production; (5) amount of fee business; and (6) the ratio of production-per-AUM. The nominees were ranked by each of the six categories and then six different scores were calculated based on where they ranked. Those six scores were used to compile the final list. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of the advisor's future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating.

**About Raymond James Financial Services**

Raymond James Financial Services, Inc. is a financial services firm supporting more than 3,600 independent financial advisors nationwide. Since 1974, Raymond James Financial Services Inc., member FINRA/SIPC, has provided a wide range of investment and wealth planning related services through its affiliate, Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. Both broker/dealers are wholly owned subsidiaries of Raymond James Financial, Inc. (NYSE-RJF), a leading diversified financial services company with approximately 7,300 financial advisors serving in excess of 3 million client accounts in more than 3,000 locations throughout the United States, Canada and overseas. Total client assets are approximately \$700 billion.

**About the Financial Institutions Division of RJFS**

The Financial Institutions Division was established by Raymond James in 1987 to provide banks and credit unions with an alternative to traditional third-party investment providers. Raymond James provides full-service securities brokerage and advisory services to financial institutions seeking to compete with the largest banks and securities firms in the country. In addition to a full complement of investment products and services, Raymond James has the ability to deliver investment banking, public finance, research, self-clearing capabilities and wealth management services to both individuals and institutions.

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