



RAYMOND JAMES®



"I reviewed your investments and set you up for early retirement. On your last day of work, you can afford to leave at 4:30 instead of 5:00."

DECEMBER 2019

INSIDE THIS NEWSLETTER

- DECEMBER COMMENTARY, FRA-GEE-LAY? IT MUST BE ITALIAN!
- **❖ WASATCH TEAM UPDATE**

Fra-gee-lay? It Must be Italian! -Article by Mark Lazar

Despite the hot mess in Washington, we have a lot to be thankful for. The list is long but here are a few of the highlights:

- This is the longest economic expansion in U.S. history.
- Investors and pension plans are benefiting from the longest bull market in history.
- At nearly \$\frac{\$117 \text{ trillion}}{1}\$ (about an \$8 \text{ trillion increase since Q4 2018), U.S. household wealth and prosperity is the highest in history.

- Unemployment, at 3.5%, is at a 60-year low.
- Wages grew 4.89% year over year.
- The U.S. isn't just the biggest energy producer in the world; it's now also the biggest producer of oil, recently surpassing Russia and Saudi Arabia.
- Oil has dropped from \$94.60 barrel in December 2009 to \$59.07, or nearly a 38% drop
- Inflation is currently 1.5%, year over year.
- At \$3.64 trillion, federal tax revenues for 2019 are forecast to be the most in history—of course, federal spending will hit \$4.5 trillion, which isn't so great.

Black Friday online sales hit a record high, up <u>14%</u> from a year ago, following a <u>17%</u> increase on Thanksgiving Day itself. Black Friday sales at brick and mortar stores were up <u>4.2%</u> year over year. Shopping centers are full, restaurants are packed, and help wanted signs are everywhere.

Item	Data point
S&P 500 Return YTD	<u>26.51%</u>
Bond Index Return YTD	<u>8.78%</u>
Foreign Index Return YTD	<u>17.73%</u>
Emerging Market Index YTD	<u>7.33%</u>
U.S Forecast GDP 2019	2.30%
Unemployment Rate	3.50%

*All hyperlinked data as of 12/7/2019

Regardless of the latest headlines, the U.S. economy is robust, employment is full (and then some), wages are rising, and <u>consumer confidence</u> is approaching a twenty year high. Barring an exogenous shock, 2019 has been a fantastic year for investors. With roughly two weeks to go, there doesn't appear to be a lump of coal in the stocking. We might actually get that coveted leg lamp after all.

What a perfect time to take stock of our many blessings and enjoy quality time with our loved ones. Happy holidays and all the best to you in the year to come!

Wasatch Team Updates



Mark
Mark attending his 40 year reunion with his former classmates.



ISO OF AGAVE

John Smoking his Thanksgiving turkey this season.

Beth Beth picking out her Christmas tree with her daughter.



Mark Lazar, CFP®, MBA, Vice President- Investments | 385-275-3609

John Bergerson, CFA®, MBA, Investment Portfolio Associate | 385-275-3608

Beth Winter, Client Service Associate | 385-275-3593

2750 E Cottonwood Parkway, Suite 520, Cottonwood Heights, UT 84121

1389 Center Drive, Suite 200, Park City, UT 84098

Raymond James & Associates, Inc. member New York Stock Exchange/SIPC

Views expressed in this newsletter are the current opinion of the author, but not necessarily those of Raymond James & Associates. The author's opinions are subject to change without notice. Information contained in this report was received from sources believed to be reliable, but accuracy is not guaranteed. Past performance is not indicative of future results. There is no assurance these trends will continue or that forecasts mentioned will occur. Investing always involves risk and you may incur a profit or loss. No investment strategy can guarantee success. The S&P 500 is an unmanaged index of 500 widely held stocks. The Dow Jones Industrial Average is an unmanaged index of 30 widely held securities. It is not possible to invest directly in an index. Companies engaged in business related to a specific sector are subject to fierce competition and their products and services may be subject to rapid obsolescence. There are additional risks associated with investing in an individual sector, including limited diversification. Gross Domestic Product (GDP) is the annual market value of all goods and services produced domestically by the US. The information in this article is general in nature, is not a complete statement of all information necessary for making an investment decision, and is not a recommendation or a solicitation to buy or sell any security. Investments and strategies mentioned may not be suitable for all investors. The MSCI EAFE (Europe, Australasia, and Far East) is a free float-adjusted market capitalization index that is designed to measure developed market equity performance, excluding the United States & Canada. The MSCI Emerging Markets is designed to measure equity market performance in 25 emerging market indices. The index's three largest industries are materials, energy, and banks. The Barclays US Aggregate Bond Index is a broad-based flagship benchmark that measures the investment grade, US dollar-denominated, fixed-rate taxable bond market. International investing involves special risks, including currency fluctuations, differing financial accounting standards, and possible political and economic volatility. Links are being provided for information purposes only. Raymond James is not affiliated with and does not endorse, authorize or sponsor any of the listed websites or their respective sponsors. Raymond James is not responsible for the content of any website or the collection or use of information regarding any website's users and/or members. Raymond James is not affiliated with any of the organizations listed above. Neither Raymond James Financial Services no any Raymond James Financial Advisor renders advice on tax issues, these matters should be discussed with the appropriate professional. Investing in commodities is generally considered speculative because of the significant potential for investment loss. Their markets are likely to be volatile and there may be sharp price fluctuations even during periods when prices overall are rising. Gold is subject to the special risks associated with investing in precious metals, including but not limited to: price may be subject to wide fluctuation; the market is relatively limited; the sources are concentrated in countries that have the potential for instability; and the market is unregulated. Be advised that investments in real estate and in REITs have various risks, including possible lack of liquidity and devaluation based on adverse economic and regulatory changes. Additionally, investments in REIT's will fluctuate with the value of the underlying properties, and the price at redemption may be more or less than the original price paid. Sector investments are companies engaged in business related to a specific sector. They are subject to fierce competition and their products and services may be subject to rapid obsolescence. There are additional risks associated with investing in an individual sector, including limited diversification. Donors are urged to consult their attorneys, accountants or tax advisors with respect to questions relating to the deductibility of various types of contributions to a Donor-Advised Fund for federal and state tax purposes.