# **WHAT WE DO**

#### INVESTMENT PLANNING

- Asset allocation based on risk tolerance and goals
- Portfolio performance reviews
- Existing IRA, 401(k) and 403(b) plan reviews
- > Investments monitoring
- > Individual security review
- Current market and economic updates
- > Retirement income planning

## **FINANCIAL PLANNING**

- > Determine risk level and realistic goals
- > Goal Planning & Monitoring
- ➤ Work with CPA
- ➤ College planning and 529 plans
- > Charitable gifting
- > Tax-efficient strategies
- Social Security strategies
- > Insurance review
- > Long-term care planning
- > Asset protection strategies

#### **ESTATE PLANNING**

- > Work with attorney
- > Trust, will, TOD review
- Power of attorney
- Estate tax planning
- Legacy planning
- > Trustee delegation
- > Beneficiary designation review
- Facilitate transfer of investments to trust/ beneficiaries

### **MISCELLANEOUS**

- > Monitor changes in your life
- Access to statements and performance online
- > Provide referrals to other professionals
- > Host seminars on current topics
- > Host client appreciation events
- ➤ Provide lending solutions\*



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