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ARTY FINKELBERG NAMED TO FINANCIAL TIMES TOP 400 LIST Honor Follows Recent Barron's National Recognition

(RIDGELAND, MS) – Arty Finkelberg, CFA, CFP®, Senior Vice President – Investments, of Raymond James & Associates, member New York Stock Exchange/SIPC, was recently named to the 2017 edition of *Financial Times* Top 400 Financial Advisers.

The prestigious list draws from 38 states, plus the District of Columbia, and is what the publication described as the "very best professionals at traditional US broker-dealers."

Finkelberg, also honored by *Financial Times* in 2015, was one of only two financial advisors from Mississippi recognized this year. The average FT 400 adviser has been working in the industry for 27 years, meaning they have managed money through at least two bear markets.

The recognition follows Finkelberg's recent selection to the *Barron's* Top 1200 Financial Advisors for 2017. He was one of only six Mississippi investment professionals honored by *Barron's*.

"Clients trust us with their investments and retirement planning and

this is a responsibility we take very seriously," said Finkelberg, who oversees a five-member investment team. "We want our clients to be long-term investors and reach their financial goals. Our investment recommendations are going to be within a person's risk tolerance."

Finkelberg, who manages more than \$430 million in client assets, offers his clients investment management and retirement planning services.

About Raymond James & Associates

Raymond James & Associates, Inc., member New York Stock Exchange/SIPC, which has built a national reputation for more than 50 years as a leader in financial planning for individuals, corporations and municipalities, is a wholly owned subsidiary of Raymond James Financial, Inc. (NYSE-RJF), a leading diversified financial services company with approximately 7,100 financial advisors serving in excess of 3 million client accounts in more than 2,900 locations throughout the United States, Canada and overseas. Total client assets are approximately \$622 billion.

Criteria disclosure for Financial Times Top 400 List:

The FT 400 was developed in collaboration with Ignites Research, a subsidiary of the FT that provides specialized content on asset management. To qualify for the list, advisers had to have 10 years of experience and at least \$300 million in assets under management (AUM). The FT then invited a list of just under 1,000 advisors to complete a survey used to obtain more information on the advisors practices. 400 qualified advisers were then scored on six attributes: AUM, AUM growth rate, compliance record, experience, industry certifications and online accessibility. AUM is the top factor, accounting for roughly 60-70 percent of the applicant's score. Additionally, to



provide a diversity of advisors, the FT placed a cap on the number of advisors from any one state that's roughly correlated to the distribution of millionaires across the U.S. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating. The FT is not affiliated with Raymond James.

Criteria disclosure for Barron's Top 1200 Financial Advisors:

Winner's Circle, a Barron's research organization, produced the rankings based on data provided by over 4,000 individual advisors and their firms. Advisor data is confirmed via regulatory databases, cross-checks with securities firms and conversations with individual advisors. Among the factors considered for the rankings are assets under management, revenue that the advisors generate for their firms and the quality of their practices. Data points that relate to quality of practice include length of service, designations held, services beyond investments offered including estates and trusts, and an evaluation of each advisor's regulatory record etc. Investment performance is not an explicit component because not all advisors have audited results and because performance figures often are influenced more by clients' risk tolerance than by an advisor's investment picking abilities. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating. Barron's is not affiliated with Raymond James.