

THREE QUESTIONS THAT PREDICT FUTURE QUALITY OF LIFE

Joseph F. Coughlin, PhD
Director, MIT AgeLab



**Who will change
my light bulbs?**

MIT AgeLab has identified three simple questions you should ask yourself to assess how prepared you are to live well in retirement. What do these questions have to do with retirement planning? A lot more than you may think. They actually uncover important factors that will determine your future quality of life and serve as a starting point for planning a satisfying retirement.

When it comes to retirement planning, we're inclined to focus on accumulating assets and making sure we spend our money wisely. But while our biggest fear may be outliving our wealth, there's an even greater risk of:

- Losing our independence due to ailing health;
- Being unable to access the big and small things that make us happy, and
- Facing a decline in the number of friends in our social network.



**How will I get an
ice cream cone?**

Planning for these contingencies is an integral part of preparing to live longer, better. Your financial advisor should integrate these issues into a comprehensive planning discussion to make an ambiguous retirement future—often decades away—more tangible to you. This can help you commit to preparing for your retirement today.



**Who will I have
lunch with?**

Three Questions to Lead You to a Quality Retirement



1 Who will change my light bulbs?

This sounds mundane and simple enough—but is it?

If your father is 85—even if he is in good shape—do you want him on a ladder changing light bulbs? How about your mom living alone and maintaining her home well into her eighth and ninth decade? Given that the baby boomers had fewer children and have the highest divorce rates in history, help at home may be in short supply. Now think about your own retirement years. Changing light bulbs is more than an issue of long-term home maintenance. It is a question that asks, “Do I have a plan of how to maintain my home?” When younger, most of us take for granted our ability to do daily house cleaning, maintenance and basic repairs—even home modifications. However, identifying the costs as well as the trusted service providers necessary to maintain our home may be as critical to aging independently as the health of our retirement savings.



2 How will I get an ice cream cone?

Imagine it is a hot summer night—a perfect night for getting an ice cream cone... preferably chocolate. Quality of life is about being able to easily and routinely access those little experiences that bring a smile.

While getting an ice cream cone when you want it is not a financial strain for most, the capacity to have that cone on demand does raise questions such as, “Do I have adequate transportation to go where I want when I want?”

If driving is no longer possible, “Are there seamless alternatives that enable me to make the trips that I want—not just those I need?” Moreover, “Will I age in a community where there are ample activities and people to keep me engaged, active, and having fun?”

3 Who will I have lunch with?



Lunch is more than a meal—it's an occasion. Who you have lunch with may be a good indicator of your social network. This is not the social network of “friends” you have online, but friends you see on a regular basis—people who help reinforce a healthy and active lifestyle, and who you and your significant other can depend upon.

Even with adequate finances, living alone without a robust circle of social support can threaten healthy aging. Today, more than 40% of women over 65 years old live alone in the United States. Consequently, planning where, and with whom to retire may be as

important as how much it will cost. For example, a home in the mountains may be alluring as you approach retirement, but it may lead to an inadequate network of friends, or complete isolation during old age.

The baby boomers are facing a different retirement than their parents. They're more likely to live alone, to have fewer children, and to live in suburban and rural locations that may not provide easy access to active and livable communities.

“Retirement planning must go beyond money alone...”

Effective planning must be about more than financial security. The new face of retirement planning must go beyond money, and adopt an integrated and holistic approach to helping people like you prepare to live longer and well.

Joseph F. Coughlin, PhD

Joseph F. Coughlin, PhD is founder and director of the MIT AgeLab. His research focuses on how the convergence of baby boomer expectations and technology will drive innovation in business and government. He teaches strategic management and public policy in MIT's Engineering Systems Division. Dr. Coughlin was named one of Fast Company Magazine's "100 Most Creative People in Business" and by *The Wall Street Journal* as one of "12 Pioneers shaping the future of aging and how we will all live, work, and play tomorrow." He speaks, consults, and collaborates with governments and businesses worldwide, and is the author of the blog "Disruptive Demographics" on BigThink.com. You can follow Dr. Coughlin on Twitter at @josephcoughlin.

MIT AgeLab

The MIT AgeLab (agelab.mit.edu) works with businesses and governments worldwide to develop new approaches, data, and technologies to improve the lives of older adults and those who care for them. Based in MIT's Engineering Systems Division,

the AgeLab applies a multidisciplinary and systems approach to invent life tomorrow for people 45 and older—including innovations in transportation, longevity planning, health and well-being, and home services.

Hartford Funds

Hartford Funds helps investors pursue a financially secure future by anticipating their needs and providing relevant strategies. The company is committed to understanding and addressing the financial issues Americans face when developing long-term investment strategies.

About Our Relationship

The Hartford became a founding partner of the AgeLab in 1999. For more than a decade, The Hartford has consulted the AgeLab for original research, insights, and public education materials to help improve the lives of customers ages 45-plus. Insight from the AgeLab helps shape Hartford Funds' customer-focused strategies in areas such as product development, marketing, client service, and investor education.

All investments are subject to risks, including possible loss of principal.

Hartford Funds are underwritten and distributed by Hartford Funds Distributors, LLC.

"The Hartford" is The Hartford Financial Services Group Inc. and its subsidiaries.

Investors should carefully consider the investment objectives, risks, charges, and expenses of Hartford Funds before investing. This and other information can be found in the prospectus and summary prospectus, which can be obtained by calling 888-843-7824 (retail) or 800-279-1541 (institutional). Investors should read them carefully before they invest.

Raymond James & Associates, Inc., member New York Stock Exchange / SIPC and Raymond James Financial Services, Inc., member FINRA / SIPC are subsidiaries of Raymond James Financial, Inc. and are independent of Hartford Funds and the MIT AgeLab. Raymond James® is a registered

trademark of Raymond James Financial, Inc. Investment products are: not deposits, not FDIC/NCUA insured, not insured by any government agency, not bank guaranteed, subject to risk and may lose value.

The views expressed here are those of Dr. Joseph Coughlin; his views are not necessarily those of The Hartford and should not be construed as investment advice. They are subject to change.

The MIT AgeLab is not an affiliate or subsidiary of Hartford Funds.

MF929_client_RJ 0814

Talk to your Raymond James financial advisor for help planning for a happy, healthy retirement.

 hartfordfunds.com

 888-843-7824

 @hartfordfunds

 hartfordfunds.com/linkedin

HARTFORDFUNDS