

# RAYMOND JAMES®

January 3, 2018

FOR IMMEDIATE RELEASE

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## PAUL STETTER NAMED ONE OF THE NATION'S TOP 100 BANK ADVISORS BY *BANK INVESTMENT CONSULTANT* MAGAZINE

Ephrata, PA – Paul Stetter has been named as one of *Bank Investment Consultant* (BIC) magazine's Top 100 Bank Advisors for 2017, making this the sixth time he or she has been recognized on this list. Stetter is a Raymond James financial advisor located at Fulton Financial Advisors in Ephrata, and is affiliated with the Financial Institutions Division of Raymond James Financial Services, Inc. (RJFS), member FINRA/SIPC.

"I'm humbled and honored to be included on this prestigious list, as it considers many aspects of my investment services practice and represents a comprehensive analysis."

The magazine evaluated the honorees on six variables, including assets under management, production, percentage growth in both AUM and production, fee business and the ratio of production-to-AUM. Stetter joins 24 financial advisors who are affiliated with Raymond James and honored on this prestigious list, compiled annually by *Bank Investment Consultant*.

Tim Killgoar, SVP and head of the Financial Institutions Division at Raymond James, stated, "Being named to the BIC Top 100 Bank Advisors list is a great achievement, and everyone at Raymond James congratulates Paul. Being included on this list is a testament to his dedication and success and is symbolic of the quality service provided by Paul and his financial institution."

Fulton Financial Advisors is located at 1713 W. Main Street, Ephrata PA 17522.

\*To compile the list, multiple variables were combined into one composite score. The six categories used were: (1) assets under management; (2) trailing-12 month production; (3) percentage increase in AUM from the previous year; (4) percentage increase in T-12 production; (5) amount of fee business; and (6) the ratio of production-per-AUM. The nominees were ranked by each of the six categories and then six different scores were calculated based on where they ranked. Those six scores were used to compile the final list. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of the advisor's future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating.

### About Raymond James Financial Services

Raymond James Financial Services, Inc. is a financial services firm supporting more than 3,600 independent financial advisors nationwide. Since 1974, Raymond James Financial Services Inc., member FINRA/SIPC, has provided a wide range of investment and wealth planning related services through its affiliate, Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. Both broker/dealers are wholly owned subsidiaries of Raymond James Financial, Inc. (NYSE-RJF), a leading diversified financial services company with approximately 7,300 financial advisors serving in excess of 3 million client accounts in more than 3,000 locations throughout the United States, Canada and overseas. Total client assets are approximately \$700 billion.

### About the Financial Institutions Division of RJFS

The Financial Institutions Division was established by Raymond James in 1987 to provide banks and credit unions with an alternative to traditional third-party investment providers. Raymond James provides full-service securities brokerage and advisory services to financial institutions seeking to compete with the largest banks and securities firms in the country. In addition to a full complement of investment products and services, Raymond James has the ability to deliver investment banking, public finance, research, self-clearing capabilities and wealth management services to both individuals and institutions.

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