THE STRATEGIC ALLIANCE GROUP

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IFS | Fiduciary Insights Update Retirement Plan Monthly Newsletter

CONTACT INFORMATION

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Institutional Fiduciary Solutions

880 Carillon Parkway St. Petersburg, FL 33716 Welcome to Fiduciary Insights, the monthly newsletter that keeps you in touch with issues, trends, events, and insights of significance to individuals connected with the retirement plan industry. The articles have been carefully selected from a variety of high quality sources.

GENERAL ITEMS

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- ESG Would Get Massive Boost From DOL Proposed 401k Rule
- SECURE Act Revisited -- Plan Participants
- Congress Considers Mandatory Auto-Enrollment IRAs

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- Scary Surprise for Some New 401k Sponsors: Plan Audit Costs
- Budget Bill Seeks Retirement Plan Mandate, Roth Conversion Ban
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GENERAL ITEMS

FOUR TECH TRENDS SHAPING THE 401K INDUSTRY

While the 401k industry may be somewhat slow to adapt to new technology, the results of a new survey suggest that ongoing developments are quickly transforming the retirement space. According to the resulting of a recent, outdated recordkeeping technology has led to high costs, administrative difficulties, and rigid plan designs. But that appears to be changing as large banks and private equity firms, for example, have invested nearly \$1 billion into the industry over the past year alone. Source: Napa-net.org

Full Article Available Here --->> <u>https://www.napa-net.org/news-info/daily-news/4-tech-trends-shaping-401k-industry</u>

ESG WOULD GET MASSIVE BOOST FROM DOL PROPOSED 401K RULE

A proposed rule issued Wednesday by the DOL bodes extremely well for ESG investment managers, especially because the regulator clarified that target-date funds and other default products that use the investment criteria are permissible in 401ks. But the DOL went a step further, noting that it is retaining the so-called "tie-breaker" test for investments, meaning that all else being equal, financially immaterial factors can give one product an edge over another. The proposal also clarifies that ESG can be material when it comes to proxy votes that plan sponsors make on behalf of participants. Source: Investmentnews.com

Full Article Available Here --->> https://www.investmentnews.com/esg-dol-proposed-rule-boost-212788

SECURE ACT REVISITED -- PLAN PARTICIPANTS

The SECURE Act provides more access to retirement plans for more people, allows participants more options in retirement, and provides small businesses with incentives to offer and additional options to establish new 401k plans. With all the provisions now effective, here's what plan participants need to know. Source: Benefit-Resources.com

Full Article Available Here --->> <u>https://www.benefit-resources.com/blog/secure-act-revisited-pt.-2-plan-participants</u>

CONGRESS CONSIDERS MANDATORY AUTO-ENROLLMENT IRAS

All eyes are on Congress as it wrestles with a \$1 trillion infrastructure bill and a \$3.5 trillion budget reconciliation bill. The House Ways and Means Committee markup of the reconciliation bill would require certain employers with five or more employees to automatically enroll employees in a payroll deduction IRA. This requirement would take effect on January 1, 2023. Source: Wagnerlawgroup.com

Full Article Available Here --->> <u>https://www.wagnerlawgroup.com/resources/erisa/congress-</u> considers-mandatory-auto-enrollment-iras

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FIDUCIARY AND PLAN GOVERNANCE MATERIAL

DOL PROPOSES RULE TO REMOVE BARRIERS TO ESG FUNDS IN RETIREMENT PLANS

The DOL has proposed removing barriers put in place by the prior administration that would have limited plan fiduciaries' ability to consider climate change and other environmental, social, and governance issues as risk factors affecting workers' financial security when fiduciaries select retirement plan investments and exercise shareholder proxy voting rights. Source: Shrm.org

Full Article Available Here --->><u>https://www.shrm.org/ResourcesAndTools/hr-topics/benefits/Pages/DOL-proposes-rule-to-remove-barriers-to-ESG-funds-in-retirement-plans.aspx</u>

SCARY SURPRISE FOR SOME NEW 401K SPONSORS: PLAN AUDIT COSTS

You are a business owner and have just found out that as part of your Form 5500 filing obligations you need to engage the services of an independent qualified public accountant to audit plan operations and finances. The cost of these services run about \$10,000. This is a scary surprise for you. Did things have to end up this way? Source: Eforerisa.com

Full Article Available Here --->> <u>https://eforerisa.com/2021/10/13/scary-surprise-for-some-new-401k-sponsors-plan-audit-costs/</u>

BUDGET BILL SEEKS RETIREMENT PLAN MANDATE, ROTH CONVERSION BAN

Nearly all employers would have to offer retirement plans with automatic enrollment, and the saver's credit would turn into a government matching plan contribution under the current House version of a roughly \$3.5 trillion budget package. Other retirement-related proposals would ban Roth conversions in employer plans and cap retirement benefits for high earners. Although the retirement provisions may change as the Senate weighs in, they stand a good chance of surviving in any final package. Source: Mercer.com

Full Article Available Here --->> <u>https://www.mercer.com/our-thinking/law-and-policy-group/budget-bill-</u> seeks-retirement-plan-mandate-roth-conversion-ban.html

EBSA NOMINEE ADDRESSES FIDUCIARY RULEMAKING, WOMEN'S PROTECTION

Lisa Gomez, who was nominated to serve as Assistant Secretary of Labor for the Employee Benefits Security Administration, tackled a wide range of issues during her Oct. 7 Senate confirmation hearing. Source: Napanet.org

Full Article Available Here --->><u>https://www.napa-net.org/news-info/daily-news/ebsa-nominee-addresses-fiduciary-rulemaking-womens-protection</u>

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INSIGHTS: STUDIES, RESEARCH AND WHITE PAPERS

CHANGES IN 401K PLAN ASSET ALLOCATION AMONG CONSISTENT PARTICIPANTS, 2010-2018

This paper provides an update of a longitudinal analysis of plan participants drawn from the EBRI/ICI 401k database. It examines how asset allocations change over the years within the accounts of consistent participants, that is, those who maintained accounts in each year from 2010 through 2018. Source: Ebri.org

Full Article Available Here --->><u>https://www.ebri.org/publications/research-publications/issue-</u> briefs/content/changes-in-401(k)-plan-asset-allocation-among-consistent-participants-2010-2018

DCIO SERVICE PROVIDERS REPORT SIGNIFICANT MOMENTUM

The average defined contribution investment-only provider's assets under management rose 30% over the 12 months leading up to June 30, aided by market gains of around 10% in just the first half of 2021, according to a new Sway Research survey. The analysis is based on surveys and interviews with 21 DCIO sales leaders and DC plan intermediaries. It shows that not all the AUM growth is the result of increasing stock prices, as two-thirds of the managers captured positive net sales during the first half of this year. Source: Planadviser.com

Full Article Available Here --->> <u>https://www.planadviser.com/dcio-service-providers-report-significant-momentum/</u>

CAN 401K PLANS BETTER SERVE THEIR RETIRED WORKERS?

Improving 401k plans for retirees is a worthwhile goal. Currently, the system is messy. To start, plan sponsors view their responsibilities divergently. According to a survey from Pimco, 36% of sponsors actively encourage their company's retirees to remain in the 401k plan, 38% prefer that they do so but do not solicit such behavior, 19% are indifferent, and 7% hope that their retirees will leave. The trend, however, is toward greater involvement. Over time, attempting to retain retiree accounts will likely become the corporate standard. Source: Morningstar.com

Full Article Available Here --->><u>https://www.morningstar.com/articles/1061272/can-401k-plans-better-serve-their-retired-workers</u>

MANAGED ACCOUNTS AND TDFS BETTER TOGETHER THAN APART, RESEARCH

For years plan sponsors and consultants have compared the outcomes of managed accounts and targetdate funds within workplace retirement plans. The thinking was that plan sponsors and consultants should choose one or the other to offer retirement plan participants. New research and analysis from Empower Institute show that managed accounts and target-date funds instead complement each other and together can improve investors' retirement savings outcomes. Source: Empower-Retirement.com

Full Article Available Here --->><u>https://docs.empower-retirement.com/empower-institute/Complements-Not-Substitutes-Managed-Accounts-Research-Brief.pdf</u>

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COMPLIANCE AND REGULATORY RELATED

NEW 401K ADOPTION AGREEMENTS ON THE HORIZON: PITFALLS FOR THE UNWARY

It is important for employers to carefully review the updated documents prepared for their plans. Simply "rubber stamping" the updated document package from the vendor is likely to result in compliance failures and could lead to costly corrections and penalties. Here are some of the issues to watch for. Source: Sgrlaw.com

Full Article Available Here --->> <u>https://www.sgrlaw.com/client-alerts/new-401k-adoption-agreements-on-the-horizon-pitfalls-for-the-unwary/</u>

A PRIMER ON DOL PROBES FOR ERISA PLAN SERVICE PROVIDERS

The DOL has proactively shifted its enforcement resources in recent years from the sponsors of plans covered by ERISA to the financial institutions that provide services to ERISA plans. This has allowed the agency to conduct investigations involving hundreds or thousands of plans at once rather than investigating individual plan sponsors. Given this shift, it is important to know both what to expect when the DOL decides to investigate and how to respond. Source: Groom.com

Full Article Available Here --->> <u>https://www.groom.com/wp-</u> <u>content/uploads/2021/10/Law360-A-Primer-On-DOL-Probes-For-ERISA-Plan-</u> Service-Providers.pdf

NEW IRS SNAPSHOT TACKLES DEEMED DISTRIBUTIONS

A new IRS issue snapshot explains when different kinds of participant loan failures will cause a taxable deemed distribution. The snapshot also highlights the provisions of the CARES Act that gave more loan flexibility to participants affected by COVID-19. While the snapshot summarizes existing guidance rather than providing new information, it may alert plan sponsors and taxpayers to the kinds of issues IRS agents review during audits. Source: Mercer.com

Full Article Available Here --->> <u>https://www.mercer.com/our-thinking/law-and-policy-group/new-irs-</u> snapshot-tackles-deemed-distributions.html

2021 PLAN AMENDMENT DEADLINES AND OTHER LOOMING FOURTH QUARTER CONSIDERATIONS

As the year draws to a close, it is helpful for employers to pause to evaluate employee benefit plan amendment deadlines and other crucial fourth-quarter considerations. Ten are reviewed here. Source: Jacksonlewis.com

Full Article Available Here --->> <u>https://www.jacksonlewis.com/publication/2021-plan-amendment-</u> deadlines-and-other-looming-fourth-quarter-considerations

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