

Our son Jeff continues to work remotely for the compliance department of Raymond James. Daughter-in-law Christina is working at Manatee Memorial Hospital and learning more about the medical field. Daughter Lily (9) is in 3<sup>st</sup> grade and sister Ivy (7) is in 1<sup>st</sup> grade. Both started gymnastics this year and are Girl Scouts. They are persuasive sellers of cookies! Brother Eli (5) is in pre-kindergarten, and is already scoring high on tests. The three ride their bicycles to attend the same school.

I have been a licensed ham radio operator for many years, but recently bought new equipment, allowing me to communicate worldwide. My call letters are W4MAN. It is a challenge to learn the new technology.

In a unique way to help our soldiers, my office is a drop-off point for used cell phones and other electronic devices. A national nonprofit organization, Cell Phones for Soldiers, sells the various parts and then provides free phone cards to soldiers overseas so they can phone home.

I have written a total of 70 business articles over 9 years and published them in the *Bradenton Herald* and other periodicals. I write the rough draft and Fran, who taught English at Riverview High School in Sarasota, corrects the copy with her red pen. It is usually much improved.

I have an affiliation with Financial Access Federal Credit Union of Bradenton, Florida, where I have a remote meeting location. I meet with their referrals and my clients to help them with financial consulting, retirement planning, and rollovers. I enjoy the atmosphere and camaraderie.

Knowledge and education are power. All my 70 published articles and my *Zientara Monthly Newsletter* have been emailed to those of you for whom I have email addresses. If you like, send me the email addresses of your kids and friends. They can always opt-out, but they can also learn about investing, interest rates, planning, and so much more.

Check out my updated website, www.jimzientara.com. It's full of educational and fun stuff, such as, my Cowboy Quotes, and the Women's and Men's Clubs Articles of Interest.

It's important to review your many investments frequently, including 401(k), IRA, annuities, life insurance, wills, beneficiaries, etc. There are many bumps on the road of life. Be prepared!

I hope this letter finds you well even with pandemics, hurricanes, and other things putting a damper on the world. Hopefully, next year we will be back at full-speed ahead.

Best wishes for a wonderful holiday season and a healthy, happy, 2023, that is virus free.

Jim Zientara is an Investment Consultant and Financial Planner with Raymond James Financial Services, Inc. Member FINRA/SIPC. Investment Advisory Services are offered through Raymond James Financial Services Advisors, Inc. He can be reached at 941-750-6818 or at www.jimzientara.com with office at 11009 Gatewood Drive, Suite 101, Lakewood Ranch, FL 34211. Additional remote meeting location is inside Financial Access Federal Credit Union, 604 13<sup>th</sup> Ave East, Suite A, Bradenton, FL 34208. Any opinions are those of Jim Zientara and not necessarily those of Raymond James.

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