Monday July 17, 2023

SUMMARY-

- *I.* Stocks rallied last week on better reports and earnings.
- *II.* Inflation continues its sharp decline, lessening Fed concerns.
- *III. Improving consumer sentiment gains momentum.*
- *IV.* Upcoming key earnings reports could justify recent price gains and keep rally intact.

Good afternoon:

On the heels of lower inflation, rising consumer sentiment, and stronger earnings reports from several major banks, stocks continued their march higher last week. By Friday's close, major equity averages added between 2½ - 3½% while bond yields eased modestly. Although all economic sectors participated in the week's rally, Communications Services, Consumer Discretionary, and Technology stocks took their familiar leadership role.

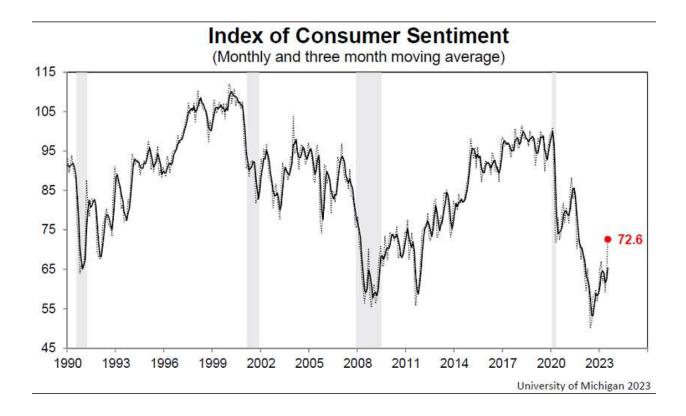
Critical to the market's continued success is the thesis that inflation is under control and perhaps even on a glidepath to the Fed's 2% target level. Despite the market having priced-in another 0.25% hike later this month, the belief that the Fed is winning the fight against inflation and is therefore nearly done tightening persists. Last week's June CPI data came in cooler than anticipated at 3.1% and much lower than May's 4.0% year-over-year figure. This is down dramatically from the 8.9% peak a year ago. Although some differences exist between Headline inflation, and Core inflation (which removes food and energy prices), both are exhibiting long periods of disinflation (prices increasing at declining rates). Of course, after such dramatic prices increases in the past two years on things like groceries, energy, vehicles, and housing, many consumers would prefer to see price declines, or *deflation*.



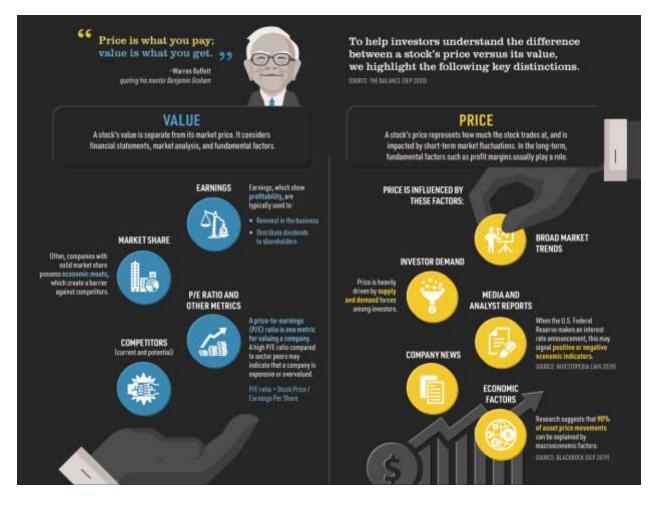
Inflation continues to cool, taking some pressure off the Fed

Source: Bloomberg

University of Michigan's Consumer Sentiment Index rose for the second straight month, soaring 13% above June and reaching its most favorable reading since September 2021. All components of the index improved considerably, led by a 19% surge in long-term business conditions and 16% increase in short-run business conditions. Overall, sentiment climbed for all demographic groups except for lower-income consumers. The sharp rise in sentiment was largely attributable to the continued slowdown in inflation along with stability in labor markets. For middle- and higher-income groups, the continued strength in the stock market may also be contributing to improving consumer confidence and attitude. As seen in the chart, sentiment is now about halfway between the alltime historic low of 50 from June 2022 and the February 2020 pre-pandemic reading of 101.



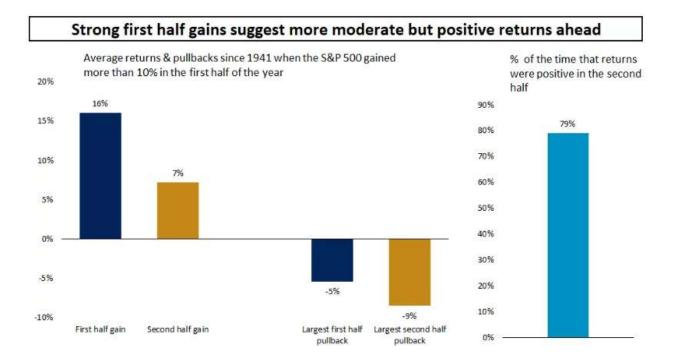
To validate this improving sentiment, corporate earnings will need to remain at or above expectations. Last week's kick-off to Q2 earnings season was marked by several of the nation's largest banks reporting such strong results. Attention will remain on the market's largest companies in the coming weeks to set the tone for the overall market's momentum. In the long run, equity valuations are primarily due to the profits a company can deliver. Day to day, many other factors come together to determine stock prices. Warren Buffet paraphrased is former professor at Columbia and famed economist and investor Benjamin Graham when he said, "In the short run, the market is a *voting* machine but in the long run, it is a *weighing* machine."



Source: The Balance (SEP 2020)

With the Fed nearly done with their hikes, inflation sharply retreating, consumer spending and the labor market still resilient, it is reasonable to expect that if the long-expected economic downturn or recession finally materializes later this year or early next, it may very well be fairly short and shallow. Furthermore, while history would advise betting on it, the possibility also exists that the Fed "sticks the landing" and is able to reset our runaway inflation without triggering a recession at all. Regardless, some investors, both individual and institutional may be reaching similar conclusions and bringing capital back into the equity market in recent weeks. For now, at least, this appears to be more of a "FOMO" (fear of missing out) situation targeting select names and sectors rather than wholesale buying across the equity market.

If earnings growth remains intact in the coming weeks, the pattern of stocks usually delivering positive results in the second half of a year following a gain of 10% or more in the first half seems plausible. Stay tuned!



Have a great week!

Mark and Jeff

Mark S. Loftus, CFP[®] Managing Partner & Founder, LPWP Registered Principal, RJFS CA Insurance License #0C83705

Jeffrey C. Preusser, CFP[®] Senior Partner, LPWP

Registered Principal, RJFS CA Insurance License #0E01600

O: 630.566.9200 // T: 844.890.8750 // F: 630.566.9292 1901 Butterfield Road, Suite 100, Downers Grove, IL 60515 www.loftus-preusser.com



Loftus & Preusser Wealth Partners is not a registered broker/dealer and is independent of Raymond James Financial Services. Securities offered through Raymond James Financial Services, Inc., Member FINRA/SIPC. Investment advisory services offered through Raymond James Financial Services Advisors, Inc.

DISCLAIMER:

If you no longer want to receive this Monday Outlook email, simply reply to this email with "REMOVE" or "OPT OUT" in the subject line and we will remove you from our email list.

Opinions expressed in this email are those of the author and are not necessarily those of Raymond James. The information contained in this report does not purport to be a complete description of the securities, markets, or developments referred to in this material nor is it a recommendation.

The information has been obtained from sources considered to be reliable, but we do not guarantee that the foregoing material is accurate or complete.

All investments are subject to risk regardless of strategy selected. Individual investor's results will vary. Past performance does not guarantee future results. Forward looking data is subject to change at any time and there is no assurance that projections will be realized. Diversification and strategic asset allocation do not ensure a profit or protect against a loss.

S&P 500 Index is an unmanaged, market value-weighted index of 500 stocks generally representative of the broad stock market. An investment cannot be made directly in a market index.

Treasury securities—including Treasury bills, notes, and bonds—are debt obligations issued by the U.S. Department of the Treasury. Treasury securities are considered one of the safest investments because they are backed by the full faith and credit of the U.S. government if held to maturity. However, prior to maturity, Treasury securities fluctuate in value and can experience price declines. The income from Treasury securities may be exempt from state and local taxes, but not from federal taxes. For more information about Treasury securities, visit <u>TreasuryDirect.gov</u>.

Market return and statistical data obtained from: <u>https://am.jpmorgan.com/blob-</u> gim/1383452890099/83456/weekly market recap.pdf?segment=AMERICAS US ADV&locale=en US

Keep in mind that individuals cannot invest directly in any index, and index performance does not include transaction costs or other fees, which will affect actual investment performance. Individual investor's results will vary.

Raymond James and its advisors do not offer tax or legal advice. You should discuss any tax or legal matters with the appropriate professional.

Every type of investment, including mutual funds, involves risk. This information is not intended as a solicitation or an offer to buy or sell any security referred to herein.

Sector investments are companies engaged in business related to a specific sector. They are subject to fierce competition and their products and services may be subject to rapid obsolescence. There are additional risks associated with investing in an individual sector, including limited diversification.

An investment in a money market fund is neither insured nor guaranteed by the FDIC or any other government agency. Although the fund seeks to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in the fund. Investors should consider the investment objective, risks, charges, and expenses carefully before investing. The prospectus, which contains this and other important information, is available from your Financial Advisor and should be read carefully before investing.

Links are being provided for information purposes only. Raymond James is not affiliated with and does not endorse, authorize, or sponsor any of the listed websites or their respective sponsors. Raymond James is not responsible for the content of any website or the collection or use of information regarding any website's users and/or members.

Raymond James is not affiliated with and does not endorse, authorize, or sponsor the above-named organizations or individuals.

Certified Financial Planner Board of Standards, Inc. (CFP Board) owns the certification marks CFP®, CERTIFIED FINANCIAL PLANNER[™], and CFP® (with plaque design) in the United States, which it authorizes use of by individuals who successfully complete CFP Board's initial and ongoing certification requirements.