QUARTERLY NEWSLETTER



PROVIDED BY ROGERS NORTON WEALTH MANAGEMENT GROUP OF RAYMOND JAMES

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Adele L. Jacques Senior Registered Sales Associate adele.jacques@raymondjames.com It's hard to believe that summer is here and we are heading into the second half of 2022.

SUMMER 2022

This quarter we have included some articles that are focused on topics many of you have asked about recently. These include inflation, specifically with regards to our food supply, adjusting tax withholdings from year to year based on changing tax environments, and the importance of having an updated will and estate plan.

Please reach out to us if you have any questions, comments, or thoughts, and we hope you have a wonderful summer.

Food Inflation: What's Behind It and How to Cope



As measured by the Consumer Price Index for food at home, grocery prices increased 3.4% in 2020, a faster rate than the 20-year historical average of 2.4%.¹ More recently, food inflation accelerated by 6.5% during the 12 months ending in December 2021, while prices for the category that includes meat, poultry, fish, and eggs spiked 12.5%.²

Food prices have long been prone to volatility, in part because the crops grown to feed people and livestock are vulnerable to pests and extreme weather. But in 2021, U.S. food prices were hit hard by many of the same global supply-chain woes that drove up broader inflation.

The pandemic spurred shifts in consumer demand, slowed factory production in the



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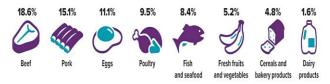
United States and overseas, and caused disruptions in domestic commerce and international trade that worsened as economic activity picked up steam. A shortage of metal containers and backups at busy ports and railways caused long shipping delays and drove up costs. Severe labor shortages, and the resulting wage hikes, have made it more difficult and costly to manufacture and transport many types of unfinished and finished goods.³

As long as businesses must pay more for the raw ingredients, packaging materials, labor, transportation, and fuel needed to produce, process, and distribute food products to grocery stores, some portion of these additional costs will be passed on to consumers. And any lasting strain on household budgets could prompt consumers to rethink their meal choices and shopping behavior.

Seven Ways to Master the Supermarket

The U.S. Department of Agriculture expects food inflation to moderate in 2022, but no one knows for certain how long prices might stay elevated.⁴ In the meantime, it may take more effort and some planning to control your family's grocery bills.

Annual Change in Consumer Price Indexes for Food (through December 2021)



Source: U.S. Bureau of Labor Statistics, 2022

 Set a budget for spending on groceries and do your best not to exceed it. In 2021, a typical family of four with a modest grocery budget spent about \$1,150 per month on meals and snacks prepared at home. Your spending limit could be higher or lower depending on your household income, family size, where you live, and food preferences.⁵

- 2. To avoid wasting food, be aware that food date labels such as "sell by," "use by," and "best before" are not based on safety, but rather on the manufacturer's guess of when the food will reach peak quality. With fresh foods like meat and dairy products, you can usually add five to seven days to the "sell by" date. The look and smell can help you determine whether food is still fresh, and freezing can extend the shelf life of many foods.
- Grocery stores often rotate advertised specials for beef, chicken, and pork, so you may want to plan meals around sale-priced cuts and buy extra to freeze for later. With meat prices soaring, it may be a good time to experiment with "meatless" meals that substitute plant-based proteins such as beans, lentils, chickpeas, or tofu.
- 4. Stock up on affordable and nonperishable food such as rice, pasta, dried beans, canned goods, and frozen fruits and vegetables when they are on sale.
- 5. Select fresh produce in season and forgo more expensive pre-cut and pre-washed options.
- 6. Keep in mind that a store's private-label brands may offer similar quality at a significant discount from national brands.
- 7. Consider joining store loyalty programs that offer weekly promotions and personalized deals.
- 1, 4-5) U.S. Department of Agriculture, 2021

2) U.S. Bureau of Labor Statistics, 2022

3) Bloomberg Businessweek, September 15, 2021



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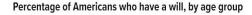


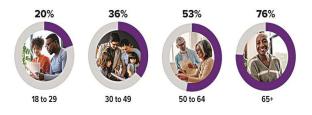
Do You Have a Will?



A 2021 Gallup poll found that only 46% of U.S. adults have a will - similar to the results of other Gallup polls over the last 30 years. It's not surprising that older people are more likely to have a will, as are people with higher incomes.

Regardless of age or income, having a will is an essential step to pass your assets to your heirs with clarity and confidence. A will enables you to distribute your property, name an executor for your estate, and appoint a guardian for minor children. Various software programs may help you create a will, but it is generally better to consult an attorney who is familiar with the laws of your state.





Source: Gallup, 2021

Adjusting Your Tax Withholding



Now that you've seen last year's tax results and can see where this year is heading, it may be a good time to consider adjustments to your income tax withholding.

Getting It Right

If you have too much tax withheld, you will receive a refund when you file your income tax return, but it might make more sense to reduce your withholding and receive more in your paycheck. However, if you have too little tax withheld, you will owe tax when you file your tax return and might owe a penalty.

Two tools — IRS Form W-4 and the Tax Withholding Estimator on irs.gov — can be used to help figure out the right amount of federal income tax to have withheld from your paycheck. This can be beneficial when tax laws change, your filing status changes, you start a new job, or there are other changes in your personal situation.

You might make a more concerted effort to review your withholding if any of the following situations apply to you:

- File as a two-income family
- Hold more than one job at the same time
- Work for only part of the year
- Claim credits, such as the child tax credit
- Itemize deductions
- Have a high income and a complex return



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Form W-4

In some circumstances, you will need to give your employer a new Form W-4 within 10 days (for example, if the number of allowances you are allowed to claim is reduced or your filing status changes from married to single). In other circumstances, you can submit a new Form W-4 whenever you wish. See IRS Publication 505 for more information.

Your employer will withhold tax from your paycheck based on the information you provide on Form W-4 and the IRS withholding tables.

If you have a large amount of nonwage income, such as interest, dividends, or capital gains, you might want to increase the tax withheld or claim fewer allowances. In this situation, also consider making estimated tax payments using IRS Form 1040-ES.

You can claim exemption from federal tax withholding on Form W-4 if both of these situations apply: (1) in the prior tax year, you were entitled to a refund of all federal income tax withheld because you had no tax liability, and (2) for the current year, you expect a refund of all federal income tax withheld because you anticipate having no tax liability.

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ON THE HOME FRONT

Matt – Nate and Liza had successful academic and athletic years in college.

Matt, Stacey, Nate & Liza took a family trip to Greece. This was a 2-year delayed trip to celebrate both kids' high school graduations. Matt's grandfather was from Greece (Piraeus, Greece).



Liza, Nate, Stacey and Matt at the Acropolis in Greece.



Nate, Liza, Stacey and Matt having dinner in Santorini, Greece.

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Chris - Molly has enjoyed working in the garden this spring, and she loves to go on walks and watch the birds. Jack just turned 8 months old and will be crawling any day now, so the family will have their hands full. They are looking forward to spending time at the ocean and in the Western Maine mountains this summer.



Jack in his baby walker chair.

Adele – Adele, Jim, Samuel and Charlie enjoyed a family vacation to Los Cabos, Mexico in April.

Samuel and Charlie finished their Freshman year at Portland High School and are looking forward to some free time from homework this summer.



Charlie and Samuel Los Cabos, Mexico

TRIVIA QUESTION

What does Acropolis mean?

PREVIOUS QUARTER

Q: How large is the Russian stock market in terms of market capitalization relative to Apple Stock?

A: Apple is more than 10 times larger! Apple is worth over \$2.6 trillion whereas the entire Russian stock market is worth only \$251 billion as of 2/22/22.

Molly enjoying a walk.





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