

Their reputation precedes us.

Advisors have proven once again that the reason for our success is theirs.

Congratulations to the Raymond James advisors named to our profession's most distinguished lists in 2018.*

David Adams	Joshua Cavett	Timothy Fries	Jeff Leonard	Alex Ooulos	Thomas Seiler	Kathleen Thomas
Jonathan Allen	Joshua Charles	Richard Fowler	John Lynch	Van Percy	E. Geoffrey Sella	Mark Thompson
Paul Allen	Jason Claycomb	Gregory Geegan	Carl Mahler	Billy Peterson	Evan Shear	Paul Tully
Timothy Andreas	Brian Cochran	Robert Gooch	Christopher Mahoney	Logan Phillips III	Marta Shen	Richard Wagener
Chad Andrews	J. Dow Crocker	Ellis Green	Malcolm Makin	Lynn Phillips-Gaines	Mickey Silverman	William Waters
Jerry Ask	Don d'Adesky	Gary Greene	David Malleck	Michelle Prince	Michael Slaggie	Jon Wax
Prescott Barkow	Anthony D'Andrea	James Hare	Eugene Marx	Nathan Quello	Mark Smith	Ben Weiner
Dudley Barnes	Frederick Dawson	Robert Harrell II	Ward Mayer	Tyson Ray	Samuel Spanos	Eliot Weissberg
James Barnette	Mark Deering	Jeff Hausinger	Michael Mazzei	Joe G. Rice, Jr.	Alan Spilker	Stuart Whatley
Peter Bermont	Lisa Detanna	James Hemenway	Judith McGee	Matthew Rogers	Dawn Starks	James Wilding
Kalita Blessing	Tim Dijak	Michael Hines	James McLaughlin	Todd Sanford	Margaret Starner	Terence Wiles
Kimberlee Bouska	Jeff Dobyns	Craig Houck	Todd Moll	Jeremy Schmidt	Laura Steckler	Jamie Williams
John Bowen	Christopher Doughty	William Hoyt	Franklin Moore	Craig Schoen	Sheryl Stephens	Dean Williamson
James Bowman	Mary Durie	Jordan Jobe	John Moore	Colleen Schon	Michael Swain	Gordon Wollman
Ben Boynton	Fernando Ereneta	Stephen Johnson	John Morgan	Scott Schuster	Bryan Sweet	Timothy Wyman
John Burke	Lynn Faust	Gerard Klingman	Chuck Morris	Leanne Scull	Stephen Sykes	Ken Yarbrough
Jose Cabrera	Arthur Finkelberg	Jeffrey Kowal	Larry Moss	Amber Seale		
Mary Carter	Nathan Fisher	Brien Krank	W. Scott Mowry			
Randy Carver	Sean Fitzpatrick	James Kruzan	Charles Nemes			

RAYMOND JAMES

*The above advisors were recognized on either the 2018 *Barron's* Top 1,200 or the *Forbes* Best-In-State Wealth Advisors lists.

Barron's "Top 1,200 Financial Advisors," 2018. *Barron's* is a registered trademark of Dow Jones & Company, L.P. All rights reserved. The rankings are based on data provided by over 4,000 individual advisors and their firms and include qualitative and quantitative criteria. Data points that relate to quality of practice include professionals with a minimum of 7 years financial services experience, acceptable compliance records (no criminal U4 issues), client retention reports, charitable and philanthropic work, quality of practice, designations held, offering services beyond investments offered including estates and trusts, and more. Financial Advisors are quantitatively rated based on varying types of revenues produced and assets under management by the financial professional, with weightings associated for each. Investment performance is not an explicit component because not all advisors have audited results and because performance figures often are influenced more by clients' risk tolerance than by an advisor's investment picking abilities.

The *Forbes* ranking of Best-In-State Wealth Advisors, developed by SHOOK Research is based on an algorithm of qualitative criteria and quantitative data. Those advisors that are considered have a minimum of 7 years of experience, and the algorithm weighs factors like revenue trends, AUM, compliance records, industry experience and those that encompass best practices in their practices and approach to working with clients. Portfolio performance is not a criteria due to varying client objectives and lack of audited data. Out of 21,138 advisors nominated by their firms, 2,213 received the award.

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