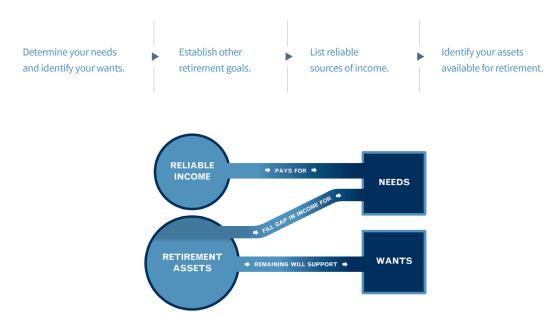
# YOUR FINANCIAL INVENTORY

Developing an effective retirement plan requires a thorough understanding of your financial picture.

A financial inventory is the foundation for your retirement income plan. This exercise allows us to gain a clear idea of what you have and what you'll need for a more secure and comfortable retirement. A financial inventory will help:



By working with your financial advisor, you will gain a clear understanding of your financial picture and understand your income needs during retirement.

CO-CLIENT
Name
Date of Birth
Estimated Retirement Age
Approximate Net Worth



#### YOUR FINANCIAL INVENTORY

### **STEP 1** Determine your retirement living expenses.

What do you project your living expenses will be in retirement? Give a general estimate of your essential expenses (needs) and nonessential expenses (wants) and circle whether the estimate is annual or monthly. If you need a detailed budget worksheet, we can provide one for you.

Needs:	Wants:
Annual or Monthly	Annual or Monthly
\$	\$

# STEP 2 Determine other retirement goals, and determine if they are a need or a want.

What major expenditures are you planning on in retirement?

Expenditure	Need or Want? (Circle one)		When?		When?	Projected Amount
New car	Need	Want		\$		
Major travel	Need	Want		\$		
Other	Need	Want		\$		
Other	Need	Want		\$		

Do you have plans to support or save to benefit others in retirement?

Expenditure	Need or Want? (Circle one)		Frequency (One time, annual, every years)	Cost
Education	Need	Want		\$
Family support	Need	Want		\$
Legacy	Need	Want		\$
Charity	Need	Want		\$

### STEP 3 Look at your expected monthly income sources.

Income	Year Ends	Monthly
Social Security (Receiving now? ☐ Yes <b>or</b> at age)		\$
Social Security (Receiving now? ☐ Yes <b>or</b> at age)		\$
Pension payments		\$
Employment income		\$
Current annuity income*		\$
Other		\$
	Total Monthly Income	\$
	Total Annual Income	\$

<sup>\*</sup>Income stream you receive from an annuity

# **STEP 4** Review and list all of your assets.

Indicate which of your financial assets are available and designated for funding your retirement.

Financial Assets	Owner	Designated for Retirement?	Additions/Year (Annual Contribution)	Current Value
Checking account 1			\$	\$
Checking account 2			\$	\$
Bank savings/deposits			\$	\$
CDs			\$	\$
Brokerage account 1			\$	\$
Brokerage account 2			\$	\$
College savings/529			\$	\$
401(k) 1			\$	\$
401(k) 2			\$	\$
IRA 1			\$	\$
IRA 2			\$	\$
Roth IRA 1			\$	\$
Roth IRA 2			\$	\$
Annuity assets			\$	\$
Other			\$	\$
Total Financial Assets \$				\$

<sup>\*\*</sup>Annuities you own that have not already been included in the account values or income sources you listed

Please list any other assets (nonfinancial) such as home, business, collectibles, investment properties, etc.

Other Assets	Owner	Value
Residence		\$
Business		\$
Other		\$
	Total Other Assets	\$

### **STEP 5** Risk Tolerance

What type of investor are you? Select one description based upon your willingness to accept investment risk.

Conservative Moderately Conservative Moderate Moderately Aggressive Aggressive

LESS RISK MORE RISK

If you a	<b>Key risk management considerations that may impact your retirement.</b> re unsure whether you have planned or saved enough for each item, please indicate "No" so th etailed discussion.	at we can have a	
	have an adequate cash reserve in place in case of emergency or for the ected expenses throughout retirement?	☐ Yes Amount:	□ No
If "Yes,	have life insurance policies in place to provide for your survivors? ' provide date(s) of issue:  blicies can be reviewed by our experts at no cost.	☐ Yes Amount:	
-	have a long-term care policy in place to cover in-home or out-of-home d living expenses?	☐ Yes Amount:	
NEXT S	TEPS next meeting, please bring the following items:		
	Statements from pensions or other employer-benefit income that you receive		
	Social Security statement(s) or check stub(s)		
	Most recent federal income tax return		
	Statements from bank accounts (summary pages)		
	Statements from investment/brokerage accounts		
	Statements from retirement accounts and employer-sponsored benefit programs (401(k), 403(b), 457, etc.)		
	Statements from annuities you own		
	Other		

Once you have completed your financial inventory, we'll have a thorough understanding of how your assets, insurance policies, needs and wants will work together in retirement. That, in turn, will help us create a personalized retirement income plan that takes into account all of these important factors.



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