## **RAYMOND JAMES®**

October 3, 2023

FOR IMMEDIATE RELEASE Media Contact: Russ Johnson, 732.984.6413 raymondjames.com/advisor-opportunities/in-the-news/press-releases

## RAYMOND JAMES & ASSOCIATES OPENS NEW OFFICE IN NEW JERSEY RED BANK AREA

TINTON FALLS, N.J. – Raymond James & Associates has opened a new office at 766 Shrewsbury Ave., Suite W200, in Tinton Falls, New Jersey. The financial services firm supports its clients with a wide range of services, including investments, financial planning, private wealth management, trust and estate planning, asset management, and banking services.

The branch manager, Russ Johnson, said the new Red Bank-area office is a strong first step as the firm seeks to expand its presence in central New Jersey.

"Red Bank and the surrounding areas represent a huge opportunity for Raymond James to demonstrate its personal, client-first and financial advisor-centered approach to business," Johnson said. "I think it's going to resonate with people seeking transparent, diligent and responsive financial guidance, and advisors who want to serve their clients' best interests without upstream interference."

Brian Cain, the Raymond James & Associates complex manager for New Jersey, welcomed Johnson to the team, saying he believed Johnson will be a strong ambassador for the firm's distinct value proposition.

"We are proud that the resources and client-first culture offered at Raymond James continue to be distinguishing factors for strong advisors and teams. We look forward to adding experienced advisors and supporting them as they build and grow their practices," Cain said.

Johnson brings his more than 30 years of industry experience to the new office. Most recently, he was a manager in the firm's Alex. Brown division in the 320 Park Ave. branch in New York. He is a long-time resident in the Princeton, New Jersey, area and is a graduate of Monmouth University in West Long Branch, New Jersey.

"After commuting for 20-plus years into New York City, I am looking forward to working in a location I have very fond memories of from my college years," Johnson said. "I'm also looking forward to our next step, opening a Raymond James & Associates office in Princeton in the coming months."

To reach Russ Johnson and his team at Raymond James & Associates, call 732-984-6413.

## **About Raymond James & Associates**

Raymond James & Associates, Inc. (RJA), member New York Stock Exchange/SIPC, is an industry leader in financial planning and wealth management services for individuals, high-net-worth families, corporations and municipalities. RJA is a wholly owned subsidiary of Raymond James Financial, Inc. (NYSE-RJF), one of the nation's premier diversified financial services companies with approximately 8,700 financial advisors throughout the United States, Canada and overseas. Total client assets are approximately \$1.30 trillion as of Aug. 31, 2023. Additional information is available at <u>raymondjames.com</u>.

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