



ADVISOR INCLUSION NETWORKS

Creating a culture as unique as the communities we serve.

RAYMOND JAMES

Your business is a reflection **of you**

Raymond James was built on a unifying mission – our business is people and their financial well-being. Advisors who are drawn to this ideal are, of course, anything but uniform.

They come from a vibrancy of cultures, backgrounds, societies and experiences. And we believe supporting advisors whose diversity reflects the world in which we live is vitally important, not only to the firm’s mission, but to the future of our industry.

The Advisor Inclusion Networks support advisors and the communities they proudly represent, providing resources, strategies and a forum for sharing ideas designed to enhance their business. A natural extension of our culture, the networks align with our vision to be a financial services firm as unique as the people we serve.

Join the conversation online with [#RJAdvisorInclusion](#).



“We are continuing to evolve our approach to ensure Raymond James achieves our vision of being the premier alternative to Wall Street – most notably by continuing to live by our belief that our business is people. All people.”

PAUL REILLY
CEO, Raymond James Financial

Our business is people – all people

Raymond James Advisor Inclusion Networks contribute to a rich professional culture better able to serve our clients now and into the future.



Add your voice with [#RJWomen](#).

A group of successful women advisors who regularly met to help each other thrive over 27 years ago became the Women Financial Advisors Network, now more than 1,200 advisors strong. Together they contribute to a common cause and develop their businesses through the network's connections and educational resources.

BUILDING TOGETHER

Joining women in the network through one of the many regional meetings or smaller local gatherings opens up management resources, coaching programs, small groups and online forums to help you amplify your practice while meeting colleagues from across the country.

CUTTING-EDGE INSIGHT

The annual Women's Symposium brings dynamic speakers and emerging ideas from leaders and industry experts. Best practice seminars, panel discussions, study groups and a celebration of our careers occur while finding new ways to enrich our clients, our community and our lives.

STORIES TO INSPIRE

Aspire is a career-focused biannual publication that documents and celebrates the accomplishments of women in financial services, and draws insight and advice from remarkable leaders in other arenas.



“Our commitment is to cultivate an environment where advisors feel welcomed, respected and included at every stage of their career. Our goal is to support and empower them to make a difference for their clients and their communities.”

RENÉE BAKER, DBA, RCC™
Head, PCG Advisor Inclusion Networks



Follow our action with [#RJBAN](#).

The Black Financial Advisors Network brings together the best and brightest black professionals in the financial services industry, working separately to improve the lives of our clients and our own communities and together to develop ourselves and improve our industry.



DEVELOPING SUCCESS

The Black Financial Advisors Network started as an informal gathering of professionals facing similar challenges to share perspectives and ideas. Now, our black financial advisors benefit from the network with customized educational programs, camaraderie, advocacy, partnership opportunities and mentorship.

FUTURE FOCUSED

Members work alongside Raymond James' efforts in education to recognize and expand the pool of talented young black people considering a career in the finance industry. BFAN members also work with the firm to recruit minority talent from other financial services sectors.

REFLECT AND REVITALIZE

The annual Black Financial Advisors Network Symposium brings thought leaders from inside and outside the industry, groundbreakers, trailblazers and professional workshops to help you drive your practice to higher elevations.



“Leadership has intentionally partnered with black financial advisors within the firm to create what I consider a safe space. It stands out because people look like me and share the same experiences that I’ve had.”

CRYSTAL ALFORD-COOPER, CFP®, CDFAs®, CRC®
Vice President of Planning, Law & Associates; Wealth Advisor, RJFS



Tell your story with [#RJPFAN](#).

The Pride Financial Advisors Network is a collaboration of LGBT+ financial advisors and their allies, committed to openly and honestly supporting our communities while developing professionally to put our clients first.

UNITING TALENT

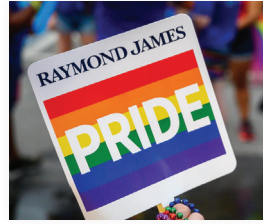
The core of the advisor networks is camaraderie, the chance to come together with other professionals to improve our practices and discuss issues within the financial services industry and to be advocates for inclusivity.

MEETING UNIQUE CHALLENGES

The LGBT+ community needs financial planning advice that is relevant to its specific circumstances for topics like estate planning, family planning and charitable giving. Through our shared expertise and experience, we aim to equip our advisors in providing this valuable guidance to our LGBT+ communities.

A CONFERENCE FOR ALL OF US

With opportunities to share experiences and learn from inspirational leaders outside the industry and experts within it, the annual Business of Pride Symposium is dedicated to celebrating wins, recognizing challenges and improving our practices for the benefit of our clients and allies.



“By supporting me as my true and authentic self, Raymond James ensures my success as a financial advisor.”

THOMAS J. HAKE, M.FIN
Investment Management Consultant, Branch Manager

Learn more about our Advisor Inclusion
Networks at **RJAdvisorInclusion.com**.

RAYMOND JAMES®

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