

Changing Careers: Veterans and the Advisor Mastery Program

The Advisor Mastery Program (AMP) can guide veterans who want to transition from serving their country to serving clients as financial advisors. Through comprehensive training and customized support, our 24-month program helps new advisors cultivate thriving careers in the financial field.

A PURPOSEFUL CAREER

While serving in the military and working in the financial services field are different experiences, they share similar principles. Working as an advisor will allow you to serve as an advocate for your clients, helping preserve their wealth and keeping their best interests at heart. You'll build a career founded on teamwork and discipline at a firm that prides itself on having an inviting and uplifting culture. Additionally, as an advisor, you'll be doing good for others while having the flexibility to be your own boss and build your own schedule. We know starting a new role has its challenges, but through our program, you'll have a support system dedicated to helping you use the skills you have to build the career you want.

HEAR FROM AMP GRADUATES AND FELLOW VETERANS.

“My military experience has helped me stay calm under pressure as an advisor. While everyone wants market know-how, clients value a levelheaded approach to their investments.”

– **Caleb Cronic**, Navy

“Being a veteran has inspired me to build a self-motivated career doing tireless work for the good of others.”

– **Pat Scanlan**, Army

“My experiences as a veteran have led to my success as an advisor by instilling in me discipline, integrity and a focus on accomplishing my missions. As an advisor, those missions are to help our clients fulfill their goals.”

– **Tim Hill**, Marine Corps

OUR MISSION IS YOUR SUCCESS

Our selective program relies on a holistic approach to teaching technical, sales and relationship skills through a combination of distance learning, one-on-one coaching, relationship-building, senior advisor mentoring and more. In addition to providing the tools you need to succeed, our program offers advisors a

multiyear base salary with uncapped earning potential, allowing you to focus on building your business instead of worrying about production metrics. An advisor-centric, client-first firm, Raymond James is committed to providing a clear path to your success as a new advisor – and AMP is a testament to that commitment.

To learn more, contact our AMP recruiters at amprecruiting@raymondjames.com or start your application at RaymondJamesAMP.com.



RAYMOND JAMES®

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER
880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716