

Defense & Government team



SAM MANESS Managing Director 703.657.4646 sam.maness@raymondjames.com



NATALIE WARTHER Managing Director 703.657.4622 natalie.warther@raymondjames.com



IAN MCARDLE Vice President 703.657.4624 ian.mcardle@raymondjames.com



CLAYTON MURTHA Vice President 703.657.4633 clayton.murtha@raymondjames.com



WILLIAM YOUNG Vice President 703.657.4634 william.young@raymondjames.com

LOCATIONS



WASHINGTON, D.C. OFFICE 7900 Tysons One Place, Suite 600 McLean, VA 22102



RAYMOND JAMES HEADQUARTERS

880 Carillon Parkway St. Petersburg, FL 33716

Industry experience (1)









GDIT



Follow-On Offering Bookrunning Manager









Follow-On Offering

Bookrunning Manager





SINNOVASYSTEMS









Bohemia *





















Bookrunning Manager



Sector-focused equity research coverage (2)





Booz | Allen | Hamilton



















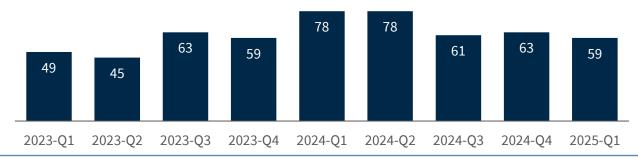






Defense & Space industry update

Recent Defense & Space transaction activity (1)



Recent representative M&A transactions (2)

Target	Acquirer	Target	Acquirer				
Blue Marble communications	SOLUTIONS MDP	MSA Mini Burelloc Cocurts A BENTEV COTA, NO. COMMON	SDI SENTIENT DIGITALANC				
Defense Solutions division of Crescend	FRONTGRADE VERITAS CAPITAL	NeXolve *	GREENBRIAR				
AUTONOMY	REDWIRE	NORTH POINT - DEFENSE -	GENERAL ATOMICS				
EPISCI	Applied Intuition	Radar & Command-and-Control business	& ANDURIL				
	SPX 778 TECHNOLOGIES	PAN AM NUON AUGUNT	AC RN CAPITAL MANAGEMENT				
Commercial Aviation Solutions business of L3HARRIS	TJC	Phased in Research, Inc. Anautig fleitr Februique	RADIANCE				

M&A activity summary

- The number of M&A transactions in the Defense & Space industry declined quarter-over-quarter in Q1 2025. Concerns and uncertainties regarding the Trump administration's priorities and initiatives of the Department of Government Efficiency ("DOGE") continue to keep acquirers cautious about engaging in M&A. However, recent adoption of a budget resolution has initiated the process for reconciliation, charting the path for near-term budget clarity which may influence future activity
- One of the most notable acquisitions of the quarter was Redwire's acquisition of Edge Autonomy. This acquisition will transform Redwire into a global leader in multi-domain autonomous technology, broadening Redwire's portfolio of mission-critical space platforms to include combat-proven autonomous airborne platforms
- · Other notable deals included TJC's acquisition of the Commercial Aviation Solutions business of L3Harris Technologies and General Atomics' ("GA") acquisition of North Point Defense, which will enhance GA's capabilities in the rapidly evolving SIGINT field

Industry news

- Boeing's F-47 contract integrates Al for autonomous combat operations. Awarded on March 21, 2025, the \$20 billion NGAD deal equips the sixth-generation fighter with advanced networking to coordinate with unmanned drones. The Air Force plans for initial deployments by 2027 to counter China's growing air capabilities
- RTX unveiled a next-generation counter-unmanned aerial system, leveraging AI to detect and neutralize drone swarms. The system integrates directed-energy weapons and radar to protect forward-operating bases. The Army plans to field the system with the 1st Cavalry Division by late 2025, responding to rising drone threats in contested regions
- Boeing was awarded a major contract to modernize the U.S. Space Force's Wideband Global SATCOM system, enhancing secure communications for military operations. The upgrade includes advanced anti-jamming technology and increased bandwidth, with the first of three satellites slated for launch in 2027

Space Weather

Observations

Insights from the 40th Space Symposium

The Raymond James team had the privilege of attending and engaging with several of the industry's most dynamic and market-leading companies

> 40TH SPACE SYMPOSIUM SPACE FOUNDATION

Key themes driving the future of space operations...



Awareness



Geospatial-Intelligence Agency aims for more Al resources in 2025

March 10, 2025

DefenseNews

"This emphasis on computing power highlights the critical role of AI in enhancing NGA's mission to provide timely and accurate geospatial intelligence to support military operations."

Why the US Navy wants to build a fully autonomous satellite

DefenseNews January 23, 2025

"Satellites that can detect, track objects, and send intelligence to military users are in high demand from defense agencies like the Space Force and U.S. Space Command."



April 16, 2025

Military+Aerospace **Electronics**

"U.S. military space researchers are asking industry to develop machine autonomy, remote sensing, and space propulsion to enable future lunar-orbiting satellites to navigate and maneuver in stressing orbital conditions."

Space weather forecast: Strong support from incoming administration

January 26, 2025

SPACENEWS

"The second Trump administration is likely to shift the focus of national space-weather activities toward providing timely alerts and warnings to the Defense Department and increasing the resilience of military systems.







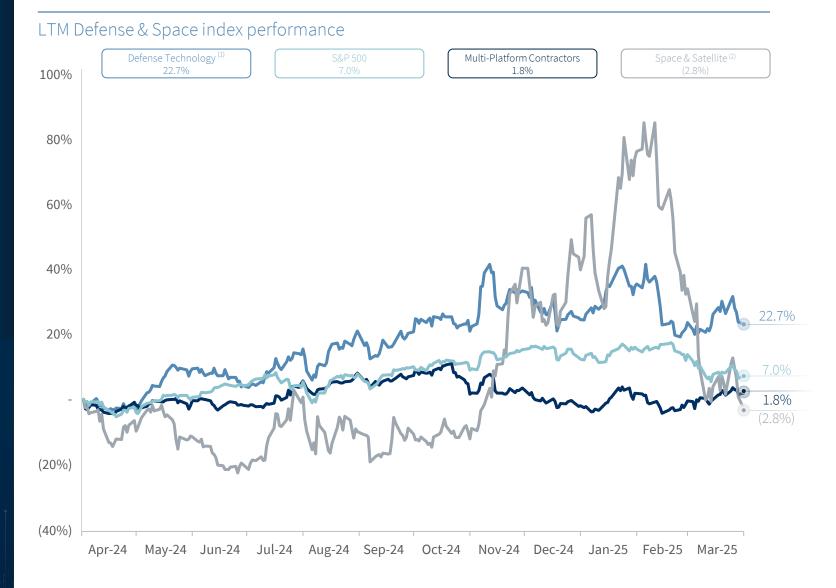




Public Defense & Space market performance

LTM PERFORMANCE COMMENTARY

- The Defense Technology index experienced strong performance, up 22.7%. This reflects the continued demand for advanced defense technologies and integrated solutions, despite broader uncertainty in the federal sector
- The Multi-Platform Contractors index showed modest growth, up 1.8%. This steady performance indicates stable demand for multi-platform contracting services
- The Space & Satellite index faced significant volatility, peaking upwards of 83.7%, but down 2.8% over the LTM period. The substantial rise, starting in November 2024, can be largely attributed to strong financial performances and favorable industry trends. Conversely, the decrease in February and March 2025 was triggered by tariff uncertainty due to the industry's global supply chain



Source: Capital IQ; data as of 03/31/2025; sector returns are equal-weighted

Companies included are tracked internally by Raymond James; individual assets disclosed on next page (1) Palantir Technologies excluded due to outlier nature of stock returns compared to index average

DEFENSE & SPACE QUARTERLY MARKET UPDATE

Q1 2025

Publicly traded Defense & Space companies

	(\$ in millions except for stock price)						_									
		Market Data	a				1	Financial Pe					Valuatio	n Multiples		
							LTM			TEV / LTM TEV / CY 2025 (E)		Y 2025 (E)	TEV / CY 2026 (P)			
	Company Name	<u> Ticker</u>	Stock Price 03/31/25	% of 52-Week High	Equity Value	Enterprise Value	Total Sales	EBITDA	EBITDA Margin	Debt / EBITDA	Total Sales	EBITDA	Total Sales	EBITDA	Total Sales	EBITDA
	AeroVironment, Inc.	NasdaqGS: AVAV	\$119.19	50.4%	\$3,339	\$3,352	\$743	\$73	9.8%	0.7x	4.5x	N.M.	3.7x	16.6x	3.3x	16.7x
à	Curtiss-Wright Corporation	NYSE: CW	\$317.27	80.6%	\$11,958	\$12,807	\$3,121	\$682	21.9%	1.7x	4.1x	18.8x	3.8x	17.6x	3.6x	16.5x
	Kratos Defense & Security Solutions, Inc.	NasdaqGS: KTOS	\$29.69	83.3%	\$4,538	\$4,501	\$1,136	\$73	6.4%	3.3x	4.0x	N.M.	3.5x	38.2x	3.0x	30.4x
2	Leonardo DRS, Inc.	NasdaqGS: DRS	\$32.88	86.5%	\$8,718	\$8,578	\$3,234	\$392	12.1%	1.1x	2.7x	21.9x	2.5x	19.1x	2.3x	16.7x
3	Mercury Systems, Inc.	NasdaqGS: MRCY	\$43.09	82.5%	\$2,572	\$2,982	\$884	\$26	2.9%	N.M.	3.4x	N.M.	3.3x	26.0x	3.1x	19.6x
H	Palantir Technologies Inc.	NasdaqGS: PLTR	\$84.40	67.3%	\$197,948	\$193,048	\$2,866	\$342	11.9%	0.6x	N.M.	N.M.	N.M.	N.M.	N.M.	N.M.
	Teledyne Technologies Incorporated	NYSE: TDY	\$497.71	95.3%	\$23,312	\$25,457	\$5,670	\$1,362	24.0%	2.0x	4.5x	18.7x	4.2x	17.1x	4.0x	15.8x
2	Textron Inc.	NYSE: TXT	\$72.25	74.2%	\$13,122	\$15,695	\$13,702	\$1,481	10.8%	2.5x	1.1x	10.6x	1.1x	9.2x	1.0x	8.4x
_	Median:			81.6%	\$10,338	\$10,693	\$2,993	\$367	11.4%	1.7x	4.0x	18.7x	3.5x	17.6x	3.1x	16.7x
	Average:			77.5%	\$33,188	\$33,302	\$3,919	\$554	12.5%	1.7x	3.5x	17.5x	3.2x	20.6x	2.9x	17.7x
	General Dynamics Corporation	NYSE: GD	\$272.58	86.0%	\$73,045	\$82,024	\$47,716	\$5,593	11.7%	1.8x	1.7x	14.7x	1.6x	13.4x	1.6x	12.3x
<u> </u>	General Electric Company	NYSE: GE	\$200.15	93.4%	\$213,476	\$219,876	\$38,702	\$8,941	23.1%	2.2x	N.M.	24.6x	N.M.	23.3x	N.M.	20.7x
7	Honeywell International Inc.	NasdaqGS: HON	\$211.75	87.2%	\$137,377	\$159,191	\$38,498	\$9,536	24.8%	3.3x	4.1x	16.7x	3.9x	15.2x	3.7x	14.2x
+	Huntington Ingalls Industries, Inc.	NYSE: HII	\$204.04	69.9%	\$8,006	\$10,634	\$11,535	\$991	8.6%	3.1x	0.9x	10.7x	0.9x	10.8x	0.8x	10.0x
C	L3Harris Technologies, Inc.	NYSE: LHX	\$209.31	78.8%	\$39,291	\$51,721	\$21,325	\$3,927	18.4%	3.1x	2.4x	13.2x	2.3x	12.8x	2.2x	11.8x
3	Lockheed Martin Corporation	NYSE: LMT	\$446.71	72.2%	\$104,786	\$123,721	\$71,043	\$8,394	11.8%	2.5x	1.7x	14.7x	1.7x	11.7x	1.6x	11.3x
, +	Northrop Grumman Corporation	NYSE: NOC	\$512.01	92.2%	\$74,116	\$87,812	\$41,033	\$6,839	16.7%	2.5x	2.1x	12.8x	2.1x	14.2x	2.0x	14.0x
	RTX Corporation	NYSE: RTX	\$132.46	97.3%	\$176,846	\$216,330	\$80,738	\$12,829	15.9%	3.3x	2.7x	16.9x	2.6x	15.1x	2.4x	14.0x
(1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	The Boeing Company	NYSE: BA	\$170.55	86.6%	\$128,323	\$158,020	\$66,517	(\$8,183)	N.M.	N.M.	2.4x	N.M.	1.9x	N.M.	1.6x	18.4x
2	Median: 86.6% \$104,786 \$123,721				\$41,033	\$6,839	16.3%	2.8x	2.3x	14.7x	2.0x	13.8x	1.8x	14.0x		
	Average:			84.8%	\$106,141	\$123,259	\$46,345	\$5,430	16.4%	2.7x	2.3x	15.5x	2.1x	14.6x	2.0x	14.1x
	BlackSky Technology Inc.	NYSE: BKSY	\$7.73	35.3%	\$245	\$309	\$102	\$12	11.4%	8.6x	3.0x	26.5x	2.3x	15.8x	1.8x	7.4x
	Intuitive Machines, Inc.	NasdaqGM: LUNR	\$7.45	29.9%	\$862	\$1,705	\$228	(\$42)	N.M.	N.M.	N.M.	N.M.	N.M.	N.M.	4.4x	N.M.
g	Iridium Communications Inc.	NasdaqGS: IRDM	\$27.32	76.2%	\$2,971	\$4,684	\$831	\$471	56.7%	3.8x	N.M.	10.0x	N.M.	9.5x	N.M.	8.9x
=======================================	Karman Holdings Inc.	NYSE: KRMN	\$33.42	86.6%	\$4,699	\$5,134	\$345	\$106	30.7%	4.2x	N.M.	N.M.	N.M.	N.M.	N.M.	33.5x
(+: (+ ()	Planet Labs PBC	NYSE: PL	\$3.38	50.4%	\$1,022	\$821	\$244	(\$11)	N.M.	N.M.	3.4x	N.M.	3.0x	N.M.	2.5x	34.0x
	Redwire Corporation	NYSE: RDW	\$8.29	31.1%	\$686	\$934	\$304	(\$1)	N.M.	N.M.	3.1x	N.M.	2.2x	28.3x	1.5x	9.4x
	Rocket Lab USA, Inc. Spire Global, Inc.	NasdaqCM: RKLB	\$17.88	53.6%	\$8,109	\$8,105	\$436	(\$97)	N.M.	N.M.	N.M.	N.M.	N.M.	N.M.	N.M.	N.M.
2	Spire Global, Inc.	NYSE: SPIR	\$8.09	37.8%	\$251	\$343	\$110	(\$16)	N.M.	N.M.	3.1x	N.M.	2.7x	N.M.	N.A.	N.A.
	Viasat, Inc.	NasdaqGS: VSAT	\$10.42	39.0%	\$1,345	\$7,390	\$4,789	\$1,678	35.0%	4.1x	1.5x	N.M.	1.6x	N.M.	1.6x	N.M.
	Median:			39.0%	\$1,022	\$1,705	\$304	(\$1)	32.9%	4.1x	3.1x	18.2x	2.3x	15.8x	1.8x	9.4x
	Average:			48.9%	\$2,243	\$3,269	\$821	\$233	33.5%	5.2x	2.8x	18.2x	2.4x	17.8x	2.4x	18.6x

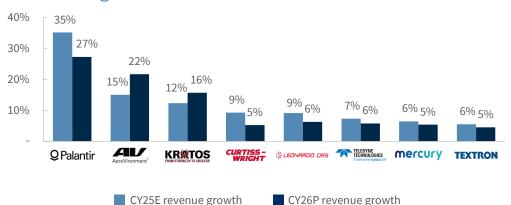
Sources: Capital IQ; data as of 03/31/2025

Notes: Financial projections are sourced from Capital IQ consensus estimates; foreign traded companies are listed in U.S. dollars at 03/31/2025 spot exchange rate; TEV / EBITDA valuation multiples less than 0.0x or greater than 30.0x, TEV / Total Sales multiples less than 0.0x or greater than 5.0x, and Debt / EBITDA valuation multiples less than 0.0x or greater than 10.0x are considered not meaningful ("N.M."); Debt / LTM EBITDA figures represent total debt divided by LTM EBITDA, which includes a lease adjustment

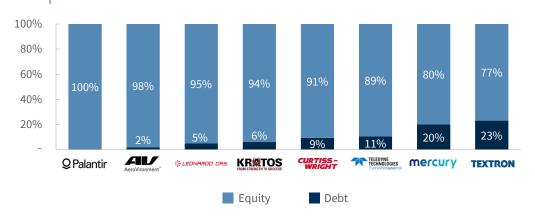
Defense & Space benchmarking

Defense Technology

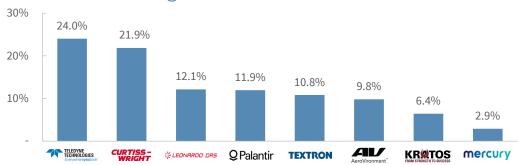
Revenue growth: CY25E & CY26P



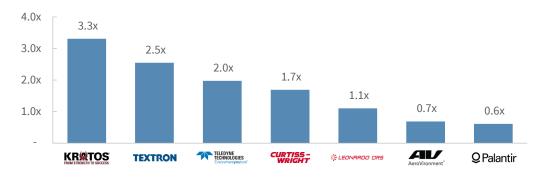
Capital structure



LTM EBITDA margin



Total debt to LTM EBITDA ratio (1)

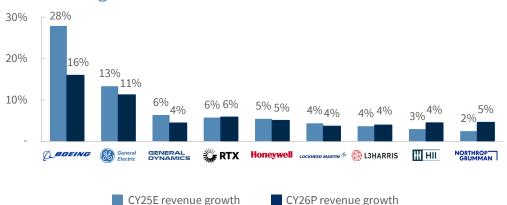


INVESTMENT BANKING

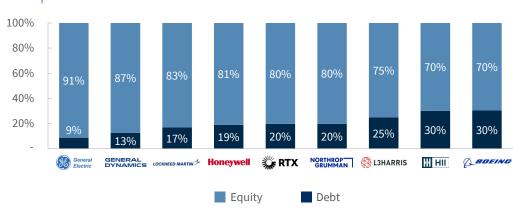
Defense & Space benchmarking (cont.)

Multi-Platform Contractors

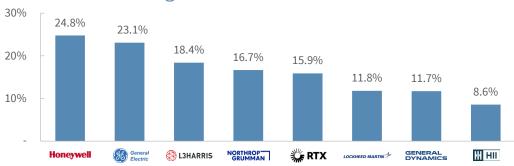
Revenue growth: CY25E & CY26P



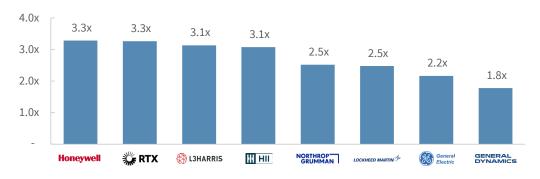
Capital structure



LTM EBITDA margin (1)



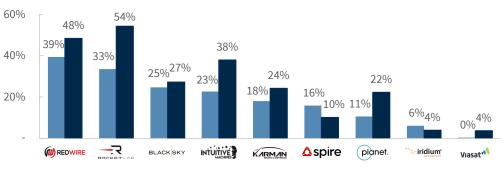
Total debt to LTM EBITDA ratio (1)



Defense & Space benchmarking (cont.)

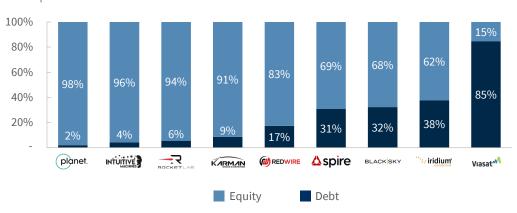
Space & Satellite

Revenue growth: CY25E & CY26P

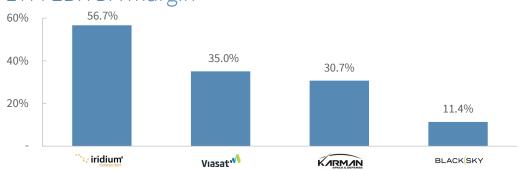


CY25E revenue growth CY26P revenue growth

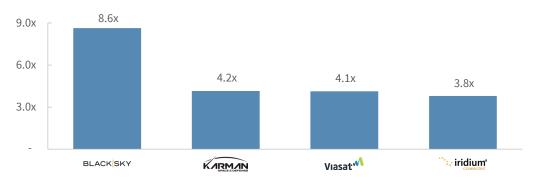
Capital structure



LTM EBITDA margin (1)



Total debt to LTM EBITDA ratio (1)



Recent Defense & Space transactions

Pending





has been acquired by



\$925M



- Resilient energy solutions
- UAS technology





The CEO of Redwire stated, "The combination of Redwire and Edge Autonomy creates a uniquely positioned space and defense company focused on two of the fastest growing trends in defense technology. Redwire will be poised to provide endto-end solutions for multi-domain operations from the surface of the earth to the surface of the moon and beyond."

March 2025



has been acquired by



N.D.

- Advanced radar & electronic warfare
- Data compilation & analysis
- Modeling, simulation & training



The CEO of Radiance Technologies stated, "Radiance invests in people and technologies that move the needle for our customers and our nation. By joining forces with Phasedn, we strengthen our ability to provide advanced radar, modeling, and EW solutions while fostering our employee-ownership culture."

March 2025

Commercial Aviation Solutions business of



has been acquired by



\$800M

- · Advanced air mobility
- Flight data analytics
- Pilot training & technology





A partner at TJC stated, "L3Harris' CAS business is a global leader with a long history of providing highly engineered products at the intersection of data, communications and safety. We look forward to partnering with their strong management team to build upon their history of success to provide high-reliability solutions to their critical customers."







11

Recent Defense & Space transactions (cont.)

March 2025

Defense Solutions division of





a portfolio company of



N.D.



- Tactical communications
- Tactical data link





The CEO of Frontgrade Technologies stated, "The IDSI team's expertise in high-power RF amplifiers – chiefly their focus on SWaP-C considerations and embedded intelligence – complements our existing portfolio of RF solid state amplifiers and strengthens our ability to deliver a broader range of reliable. innovative products to the aerospace and defense sectors."

March 2025



has been acauired bv



a portfolio company of



N.D.

- · Free-space optical
- High-performance RF
- · Network communication modules





The CEO of T2S stated, "The company's stellar reputation, strong company culture, and unique customer relationships make it an optimal partner as we continue to advance our vision to push the boundaries of space missions. We look forward to working with Blue Marble and MDP to help Blue Marble continue to scale its operations and bring even more advanced technologies to market."

March 2025



has been acquired by



a portfolio company of

GREENBRIAR

N.D.

- Advanced polymer applications
- Analytical services
- · Thermo-mechanical engineering





The President and CEO of NeXolve stated, "At our core, NeXolve is a group of dedicated engineers, physicists, and chemists who come together to solve complex challenges. As part of Applied Aerospace, we will collectively be able to develop a broader range of solutions for unique applications in both near Earth and deep space exploration."



Capabilities

Customers

Recent Defense & Space transactions (cont.)

March 2025

February 2025

FLIGHT ACADEMY

has been acquired by

February 2025



has been acquired by





N.D.

- AI / ML
- Digital signals processing
- Situational awareness tools



- · Air traffic control
- · Aircraft maintenance
- Computer-based flight training



has been acquired by



N.D.

- · Automated cybersecurity training
- Cognitive electronic warfare
- Tactical Al





Capabilities



The President of GA-III stated, "The integration of NPD technologies into a division of GA-III is a strategic shift, enhancing GA's ability to innovate rapidly and provide greater value to customers with end-to-end ISR solutions that are more efficient, effective, and technologically advanced."





The CEO of Pan Am Flight Academy stated, "I look forward to leading this great company as we grow our simulator base and provide additional training capabilities in all areas of airline operations for our growing list of airline customers. The next phase for Pan Am is exciting as we partner with Acorn to provide the resources we need to fulfill our ambitions."







The CEO of Applied Intuition stated, "This acquisition marks a pivotal moment for Applied Intuition and the larger defense ecosystem. Integrating EpiSci's technology into our arsenal of defense products reinforces our country's military efforts on land, air, sea and space—strengthening our national security and Applied Intuition's position as a leading defense autonomy company."

Recent Defense & Space transactions (cont.)

January 2025

January 2025

has been acquired by

N.D.

January 2025

Radar & Command-and-Control businesses of



has been acquired by



N.D.

- Advanced signal processing
- · Hardware engineering
- Scientific computing









· Image signal processing

· Mathematical modeling

Trajectory computation

The President of SDi stated, "MSA's technology perfectly complements our existing capabilities, strengthening our ability to deliver innovative solutions to the U.S. government and its allies. The evolution of our applications to leverage cloud architectures marks a significant step forward in supporting next-generation platforms and providing advanced data services for downstream customers."







The CEO of Anduril stated, "This transaction expands Anduril's mission systems solutions to include advanced signal processing and tracking algorithms. The Numerica team brings expertise in advanced mathematical algorithms, scientific computing, and hardware engineering, which will strengthen Anduril's focus on air defense, missile defense, and vehicle protection."



has been acquired by



\$350M



- Infrared countermeasures
- Systems engineering



Capabilities









The President and CEO of SPX Technologies stated, "This transaction significantly scales our position in communication technologies and expands our value creation opportunities in highly complementary growth markets across our global customer base. KTS's advanced digital interoperability technology and strong position in U.S. defense platforms are an excellent fit."

DEFENSE & SPACE QUARTERLY MARKET UPDATE
Q1 2025

Recently awarded Defense & Space contracts

DATE	CUSTOMER(S)	WINNING BIDDER(S)	AMOUNT (\$M)	DESCRIPTION			
00000 0000 0000 11 17 17		\square	S	000			
03/21/25	U.S. Air Force, PEO for Fighters and Advanced Aircraft	The Boeing Company (NYSE: BA)	>20,000	Engineer and manufacture the F-47 next-generation air dominance platform, the world's first sixth-generation fighter aircraft			
03/14/25	U.S. Air Force, PEO for Fighters and Advanced Aircraft	General Electric Company (NYSE: GE)	5,000	Deliver engines, spares, and associated services for the F110-GE-129 engine to power F-15 and F-16 aircraft operated by foreign military sales customers			
03/20/25	U.S. Army Contracting Command - Redstone Arsenal	Lockheed Martin Corp. (NYSE: LMT)	4,937	Produce and deliver 634 precision strike missile increment 1 rounds, an operational surface-to-surface missile capability that can strike targets at long range			
01/27/25	U.S. Air Force, Propulsion Directorate	General Electric Company (NYSE: GE) RTX Corp. (NYSE: RTX)	3,500	Design, analyze, rig test, and prototype engine builds and weapon system integration for next-generation Adaptive Propulsion programs			
02/01/25	Missile Defense Agency – Redstone Arsenal	Lockheed Martin Corp. (NYSE: LMT)	2,814	Develop, enhance, and test the Terminal High Altitude Area Defense components, as well as efforts related to development and integration			
03/13/25	U.S. Air Force, Armament Directorate, Long Range Systems Division	Lockheed Martin Corp. (NYSE: LMT)	1,926	Produce the AGM-158 joint air-to-surface standoff missile and the AGM-158 long-range anti-ship missile			
02/03/25	U.S. Naval Sea Systems Command	Lockheed Martin Corp. (NYSE: LMT)	1,366	Provide support for the AN/BLQ-10 Electronic Warfare System, an electronic support measure system for U.S. Navy submarines that performs surveillance			
01/27/25	U.S. Naval Sea Systems Command	Lockheed Martin Corp. (NYSE: LMT)	1,033	Design, test, and support for Hypervisor Technology Zero Surface Ship Undersea Warfare combat systems			

DEFENSE & SPACE QUARTERLY MARKET UPDATE
Q1 2025



USA

ATLANTA | AUSTIN | BOSTON | CHARLOTTE | CHICAGO | DALLAS | DENVER | HOUSTON | LOS ANGELES | MEMPHIS | NASHVILLE | NEW YORK | RALEIGH | SAN FRANCISCO | ST. PETERSBURG | WASHINGTON, D.C. | WEST PALM BEACH



CANADA

CALGARY | TORONTO | VANCOUVER



EUROPE

FRANKFURT | LONDON | MUNICH

www.raymondjames.com/IB

FOR INSTITUTIONAL USE ONLY

This presentation includes logos or other words or devices that may be registered trademarks of their respective owners. Such use is solely for purposes of convenience in referring to the trademark owners and their products/services. This presentation and its contents are not endorsed, sponsored or affiliated with any trademark owner. Raymond James & Associates, Inc. and its affiliates are not affiliated with any trademark owner but may provide certain financial services to one or more trademark owners or their affiliates.

Information obtained from third-party sources is considered reliable, but we do not guarantee that the information herein is accurate or complete. This report was prepared within Raymond James & Associates' Investment Banking Department and is for information purposes only. This report is not a product of Raymond James & Associates' Research Department; recipients of this report should not interpret the information herein as sufficient grounds for an investment decision or any other decision.

The report shall not constitute an offer to sell or the solicitation of an offer to buy any of the securities mentioned herein; past performance does not guarantee future results. Any performance mentioned does not include transaction fees and costs which would reduce an investor's return. An investment cannot be made directly in a market index.

© 2025 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. Raymond James® is a registered trademark of Raymond James Financial, Inc. 880 Carillon Parkway | St. Petersburg, FL 33716 | (727) 567-1000