

Raymond James quick facts

Gain insight into the firm's history and highlights at a glance

Raymond James International Headquarters in St. Petersburg, Florida

Raymond James Financial, Inc., (NYSE: RJF) is a leading diversified financial services company providing private client group, capital markets, asset management, banking and other services to individuals, corporations and municipalities. The company has approximately 8,400+ financial advisors. Total client assets are \$1.18 trillion as of September 30, 2021. Public since 1983, the firm is listed on the New York Stock Exchange under the symbol RJF. Additional information is available at raymondjames.com.

STOCK

Listed security: **RJF common stock** | Traded: **New York Stock Exchange** | Fiscal year end: **September 30**

PER SHARE DATA	2016	2017	2018	2019	2020	2021
Stock Price	\$38.81	\$56.22	\$61.37	\$54.97	\$48.51	\$92.28
Book Value	\$23.15	\$25.83	\$29.15	\$31.84	\$34.72	\$40.08
Dividends Declared	\$0.53	\$0.59	\$0.73	\$0.91	\$0.99	\$1.04
Fully Diluted EPS	\$2.44	\$2.89	\$3.84	\$4.78	\$3.88	\$6.63

FINANCIAL HIGHLIGHTS

	2016	2017	2018	2019	2020	2021
Net Income (in millions)	\$529	\$636	\$857	\$1,034	\$818	\$1,403
Return on Equity	11.3%	12.2%	14.4%	16.2%	11.9%	18.4%

COMPANY HIGHLIGHTS

CEO: Paul Reilly

Number of associates, advisors and professional partners worldwide: in excess of 20,000 (as of September 30, 2021).

Client assets under administration as of September 30, 2021 are approximately \$1.18 trillion.

Financial assets under management in managed programs as of September 30, 2021 are approximately \$191.9 billion.

One of the first financial services firms to provide its clients wrap-fee accounts.

First financial services firm to provide investors a “client’s bill of rights,” a detailed explanation of an investor’s rights and responsibilities adopted by the Securities Industry and Financial Markets Association.

Raymond James Equity Research analysts are regularly recognized with positive praise in national outlets such as *The Wall Street Journal*, Bloomberg, *Fortune*, Reuters and *Institutional Investor*.¹

One of the first firms in the nation to offer forward-looking open-end mutual fund research to clients.

¹*The Wall Street Journal*, Bloomberg, *Fortune*, Reuters and *Institutional Investor* do not endorse, sponsor or approve the investment programs of Raymond James. Past performance is no guarantee of future results.

Raymond James is not affiliated with the listed organizations.

The information contained herein is for informational purposes and is not intended as a solicitation to buy or sell Raymond James Financial stock.

RAYMOND JAMES®

INTERNATIONAL HEADQUARTERS: THE RAYMOND JAMES FINANCIAL CENTER
880 CARILLON PARKWAY // ST. PETERSBURG, FL 33716 // TOLL-FREE: 800.248.8863 // RAYMONDJAMES.COM