

# Your **Vote** Counts!

**RAYMOND JAMES FINANCIAL, INC.**

2023 Annual Meeting  
Vote by February 22, 2023  
11:59 PM ET

## **RAYMOND JAMES**

RAYMOND JAMES FINANCIAL, INC.  
880 CARILLON PARKWAY  
ST. PETERSBURG, FL 33716



D92377-P82458-Z83802

## You invested in **RAYMOND JAMES FINANCIAL, INC.** and it's time to vote!

You have the right to vote on proposals being presented at the Annual Meeting. **This is an important notice regarding the availability of proxy material for the shareholder meeting to be held on February 23, 2023.**

### Get informed before you vote

View the Notice and Proxy Statement and the 2022 Annual Report to Shareholders online OR you can receive a free paper or email copy of the material(s) by requesting prior to February 9, 2023. If you would like to request a copy of the material(s) for this and/or future shareholder meetings, you may (1) visit [www.ProxyVote.com](http://www.ProxyVote.com), (2) call 1-800-579-1639 or (3) send an email to [sendmaterial@proxyvote.com](mailto:sendmaterial@proxyvote.com). If sending an email, please include your control number (indicated below) in the subject line. Unless requested, you will not otherwise receive a paper or email copy.



For complete information and to vote, visit [www.ProxyVote.com](http://www.ProxyVote.com)

Control #

### Smartphone users

Point your camera here and  
vote without entering a  
control number



### Vote Virtually at the Meeting\*

February 23, 2023  
4:30 P.M. Eastern Time

Virtually at:  
[www.virtualshareholdermeeting.com/RJF2023](http://www.virtualshareholdermeeting.com/RJF2023)

\*Please check the meeting materials for any special requirements for meeting attendance.

## THIS IS NOT A VOTABLE BALLOT

This is an overview of the proposals being presented at the upcoming shareholder meeting. Please follow the instructions on the reverse side to vote these important matters.

Voting Items	Board Recommendations
1. ELECTION OF DIRECTORS	
<b>Nominees:</b>	
1a. Marlene Debel	✔ For
1b. Robert M. Dutkowsky	✔ For
1c. Jeffrey N. Edwards	✔ For
1d. Benjamin C. Esty	✔ For
1e. Anne Gates	✔ For
1f. Thomas A. James	✔ For
1g. Gordon L. Johnson	✔ For
1h. Roderick C. McGeary	✔ For
1i. Paul C. Reilly	✔ For
1j. Raj Seshadri	✔ For
2. Advisory vote to approve executive compensation.	✔ For
3. Advisory vote on the frequency of advisory votes on executive compensation.	✔ Every Year
4. To approve the Amended and Restated 2012 Stock Incentive Plan.	✔ For
5. To ratify the appointment of KPMG LLP as the Company's independent registered public accounting firm.	✔ For
In their discretion, upon such other matters that may properly come before the meeting or any adjournment or adjournments thereof.	

Prefer to receive an email instead? While voting on [www.ProxyVote.com](http://www.ProxyVote.com), be sure to click "Sign up for E-delivery".