You invested in RAYMOND JAMES FINANCIAL, INC. and it’s time to vote!
You have the right to vote on proposals being presented at the Annual Meeting. This is an important notice regarding the availability of proxy material for the shareholder meeting to be held on February 24, 2022.

Get informed before you vote
View the Notice and Proxy Statement and the 2021 Annual Report to Shareholders online OR you can receive a free paper or email copy of the material(s) by requesting prior to February 10, 2022. If you would like to request a copy of the material(s) for this and/or future shareholder meetings, you may (1) visit www.ProxyVote.com, (2) call 1-800-579-1639 or (3) send an email to sendmaterial@proxyvote.com. If sending an email, please include your control number (indicated below) in the subject line. Unless requested, you will not otherwise receive a paper or email copy.

For complete information and to vote, visit www.ProxyVote.com

Control #

Smartphone users
Point your camera here and vote without entering a control number

Vote Virtually at the Meeting*
February 24, 2022
4:30 P.M., Eastern Time

Virtually at:
www.virtualshareholdermeeting.com/RJF2022

*Please check the meeting materials for any special requirements for meeting attendance.
THIS IS NOT A VOTABLE BALLOT

This is an overview of the proposals being presented at the upcoming shareholder meeting. Please follow the instructions on the reverse side to vote these important matters.

Vote at www.ProxyVote.com

Prefer to receive an email instead? While voting on www.ProxyVote.com, be sure to click “Sign up for E-delivery”.

Voting Items

1. ELECTION OF DIRECTORS

   Nominees:
   1a. Marlene Debel
   1b. Robert M. Dutkowsky
   1c. Jeffrey N. Edwards
   1d. Benjamin C. Esty
   1e. Anne Gates
   1f. Thomas A. James
   1g. Gordon L. Johnson
   1h. Roderick C. McGeary
   1i. Paul C. Reilly
   1j. Raj Seshadri
   1k. Susan N. Story

2. Advisory vote to approve executive compensation.

3. To approve the following amendments to our Articles of Incorporation:
   3a. Increase the number of authorized shares;
   3b. Restate or revise certain provisions governing the capital stock of the company; and
   3c. Make certain miscellaneous updates.

4. To ratify the appointment of KPMG LLP as the Company’s independent registered public accounting firm.

In their discretion, upon such other matters that may properly come before the meeting or any adjournment or adjournments thereof.

Board Recommends

For