OUR COMMITMENT TO THE BLACK COMMUNITY

ince the beginning, our business has been people and their well-being. It is evident in good times and crucial hen circumstances become difficult.

After months of suffering and uncertainty caused by the COVID-19 pandemic, the tragic killings of George Floyd, Ahmaud Arbery and Breonna Taylor, and the countless others before them and more since, have compounded the country's collective despair by highlighting the continued racial injustice afflicting the Black community.

While we have always worked to ensure we have policies and programs in place that seek to address racial inequality, we recognize we can - we must - do more. To that end, the leadership team at Raymond James is making the following pledge:

Expand Black representation among our associates, advisors and corporate leadership through recruitment, investment in college pipeline programs, and mandated candidate pool diversity at the leadership level.

Establish explicit goals and implement transparent reporting to strengthen leadership accountability for hiring and retention of Black associates and advisors.

Launch a mentoring initiative to support the professional development and business growth of our Black associates and advisors.

Develop and deliver a training curriculum and resource portal that will include required courses on a variety of topics including unconscious bias training for every Raymond James associate and advisor.

Pledge an initial \$1.5 million to support advancement of our Black communities, racial equality, financial literacy and empowerment, and volunteerism opportunities - in addition to declaring Juneteenth a firmwide day of service and education to ensure we continue the dialogue on racial equality and support our Black communities.

Raymond James must do more to attract and develop Black professionals, and we are committed to being leaders in changing this longstanding shortcoming in our industry.

Fulfilling this pledge will require the focus of all of our leaders, associates and advisors, both internally as well as in our communities. We are dedicated to this intention, not only because it is the right thing to do, but it will make Raymond James an even better firm.

Our continued emphasis on people - our associates, advisors, clients and communities - gives us purpose, strength and a way forward. Today and always, we strive to be a financial services firm as unique as the people we serve.

Signed by Raymond James leadership including members of the Board of Directors, Executive Committee, Operating Committee, and the Diversity and Inclusion Advisory Council:

Jennifer C. Ackart Senior Vice President Controller Chief Accounting Officer

Christopher S. Aisenbrey

Chief Human Resources Officer

Bille Bella Allaire

Executive Vice President of Technology and Operations

Paul Allison Chairman and Chief Executive Officer Raymond James Ltd.

Haig Ariyan Head of Global Wealth Solutions President of Alex. Brown

Kristine Bergin Director of RJFS Advisory Relationships

Renée Baker Head of Advisor Inclusion Networks

Ĺ Laetitia Boyle Senior Vice President

Tony Barrett Senior Vice President of Investments Complex Manager Delaware Valley

Head of Internal Sales & Consulting Senior Vice President Raymond James Bank Chief Compliance Officer Mr. Bustamante MaryShannon Buchanan Jim Bunn Vice President of racey Bustamante President Service Delivery and Support Senior Vice President of Global Equities and Corporate Communications Investment Banking in Corry Vin Campagnoli John Q. Carson Chief Information Officer President George Catanese Jeff Dowdle Scott Curtis Chief Risk Officer Chief Operating Officer President Private Client Group Bob Dutkowsky Jeffrey N. Edwards Board of Directors Board of Directors Steven M. Erickson Tash Elwyn Benjamin C. Etsy Senior Vice President of Risk Management President and Chief Executive Officer Board of Directors Raymond James & Associates 1 Jun Erik Fruland Rose Flores President Senior Vice President Asset Management Services Corporate Banking Chief Administrative Officer Raymond James Bank (2 nno Tarek Helal Francis S. Godbold Anne Gates Chief Risk Officer Vice Chairman Board of Directors Private Client Group and Asset Management ۹. Kim Jenson Senior Vice President Thomas A. James Chief Operating Officer Chairman Emeritus Private Client Group Jeff P. Julien Executive Vice President of Finance Matthew Johnson Gordon Johnson Vice President of Strategy and Board of Directors Product Development Asset Management Group either thath Heather Knable Stephen A. Liverpool Senior Vice President of Finance Senior Vice President Operations and Strategy and General Counsel Raymond James Bank Michell Lynch Ì Chris Majeski Senior Vice President Michelle Lynch Head of PCG Supervision Vice President Division Sales Manager Andrea S. Masterson Raymond James & Associates Director of Corporate Responsibility Coolecial a Mitras pathew Mooro Matthew McDonough Roderick McGeary Senior Vice President of Board of Directors Human Resources Talent Acquisition llor lucie Robert A. Miller III Chief Operating Officer Tammy J. Mercier Peter Moores Senior Managing Director Vice President of Asset Chief Executive Officer Global Equities and Investment Banking Management Services Trading Raymond James Investment Services

ilch Patter Jodi Perry Asilah Patterson President Senior Advisor of Diversity and Inclusion Independent Contractors Division - RJFS Stem M. Kaney Steven M. Raney Paul C. Reilly K. Greg Rust Chairman and Chief Executive Officer President and Chief Executive Officer Senior Vice President Raymond James Bank of Operations Lioha Raj Seshadri Jonathan Santelli

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Marta Shen Senior Vice President of Wealth Management Spring Street Financial of Raymond James

Paul M. Shoukry Chief Financial Officer

PNM.SL

Amanda Jenero

Executive Vice President and General Counsel

Amanda Stevens Executive Vice President Chief Operating Officer Raymond James Bank

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Charles von Arentschildt Board of Directors

Martha J. Wyatt Senior Vice President of Human Resources Organization & Talent Development

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Mike White Chief Marketing Officer

Scott Zebra Senior Vice President of Operations & Administration Raymond James Financial Services

Andv C. Zolper Senior Vice President Chief IT Security Officer

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