

Medicare open enrollment runs through December 7. If you're over or approaching 65, you're probably being bombarded by solicitations to enroll in Medicare Advantage and/or Medicare supplement plans. We see seminars advertised in the newspaper. The problem is, "Who can you trust" and "Am I being sold a bill of goods?"

We, and Raymond James, can help. Raymond James has partnered with Health Plan One (HP One), to provide our clients with guidance on selecting Medicare plans. If you desire, HP One can also enroll you in a plan you select.

We find it best to hold a call with you and HP One in our conference room (or a conference call if you can't come in), so we can ensure all options are presented to our clients in plain English. Our goal is to ensure you are enrolled in a plan which is convenient and most cost-effective for you. If you would like to schedule a counseling session with us and HP One, please let us know so we can schedule a time over the next few weeks. You'll need to be prepared to provide HP One with the name(s) of your current physician(s), and medications you are taking. This is to ensure any plan they recommend will cover your prescriptions, and you will not have to change doctors.

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