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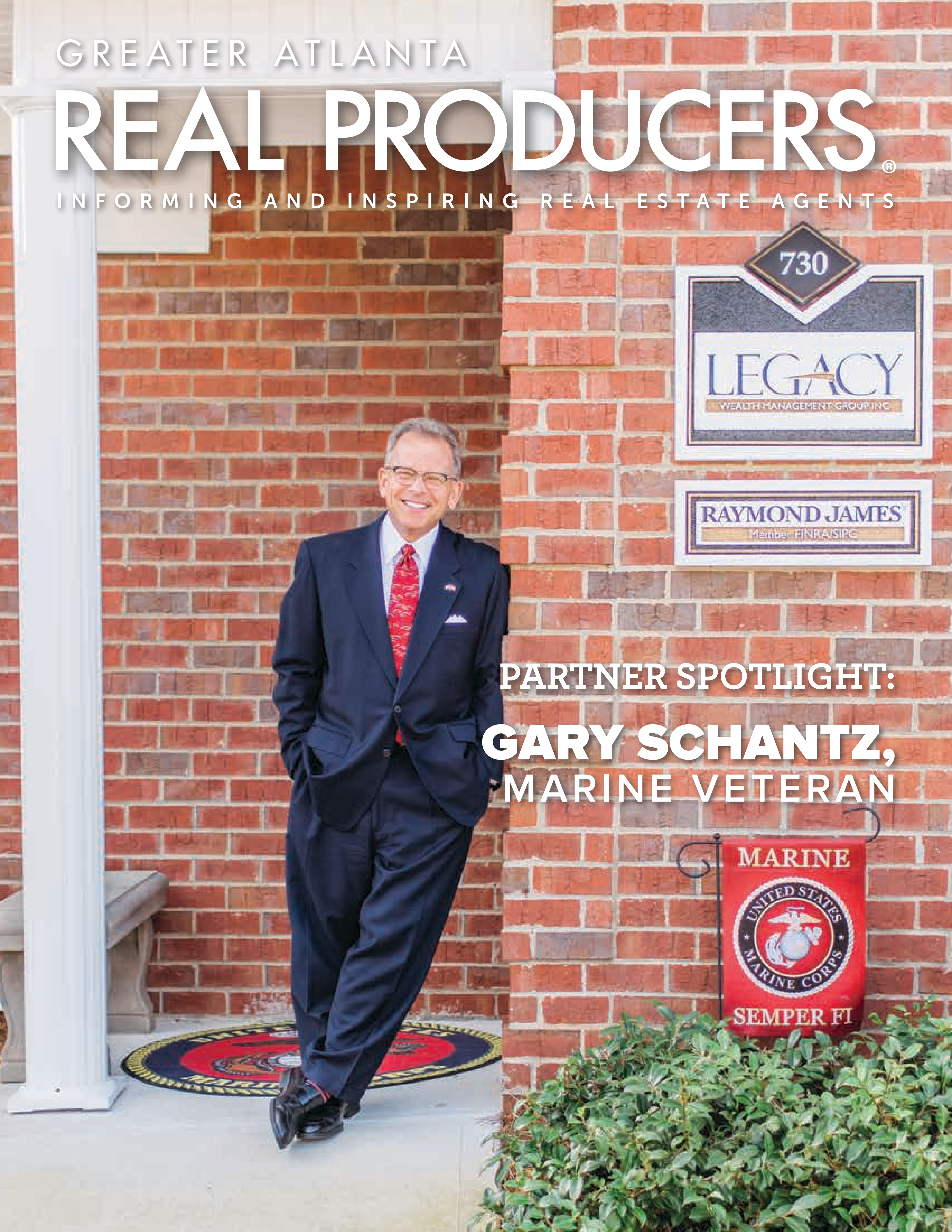
INFORMING AND INSPIRING REAL ESTATE AGENTS



PARTNER SPOTLIGHT:

GARY SCHANTZ, MARINE VETERAN

partner spotlight

Gary SCHANTZ

From Marine to Wealth Management

Legacy Fidelis — Always Faithful — is the creed that Gary Schantz, ChFC, CLU, learned as a Marine Captain and later aligned with Legacy Wealth Management Group's underlying principle of unparalleled client care.

As a seeker of opportunity with a heart for service, Gary decided to attend Officer's Candidate School in Quantico, VA, after graduating with honors from Long Island University in New York with a degree in Finance and Economics. He spent six years as a Marine Officer both stateside and overseas before deciding to see what opportunities lay ahead of him in the business world. He had married his college sweetheart, Liz, and was expecting his first child.

When Gary entered the financial services arena, he knew it was important to not only choose a reputable company, but a solid mentor. He chose to become an apprentice of F. Glenn Zachry, who was also a Marine, and had achieved the level of success that Gary was aiming for. Glenn taught Gary his three Golden Rules, which resounded loudly within Gary as the Marine Corps motto, "The few, the proud, the Marines," had done.

Glenn advised Gary "to treat those you meet that are your age the way you would want others to treat you. Second, treat those you meet that are older than you the way you would want a stranger to treat your parents. And third, treat those you meet that are younger than you the way you would want a stranger to treat your children. Should you live this every day, you will reach a genuine and lasting level of success in this business known only to a select few."

Glenn's principles have served Gary well the past 34 years and continue to do so as the President and CEO of Legacy Wealth Management Group Inc. Over the years, clients have repeatedly stated that the separating factor between Legacy and their previous advisors is the importance of knowing how much they care about them and their family. Part of this is how they take complicated matters and break them down to help simplify them. "This is our ultimate goal and the mission that drives us — bringing clarity and vision to all the financial decisions in our clients' lives," says Gary.

This past November, Legacy Wealth Management partnered with Raymond James Financial Services for all their back-office support. The strategic move was monumental and has facilitated the ability for Legacy to offer an even more robust platform of offerings and services to their existing as well as new clients. The Raymond James team of over 2,200 back-office staff provides exceptional service and access to the fullest spectrum of investment products and services.

Gary and Liz have been married for 39 years and are proud parents of three children — Katie, Sarah and Matt. Katie and her husband, Marc, reside in Cumming, GA, while Sarah and Matt, who are twins, attend college at UGA and KSU.

When Gary isn't spending time with family or working, he enjoys going to the gym, working on home projects, or sitting on their porch reading. Gary also enjoys playing the piano and singing — he was a Music major in college before switching to Finance and Economics and has sung our National Anthem at New York's Shea Stadium twice.

Gary's other passion is church ministry. He was ordained a Permanent Deacon in 2011 for the Archdiocese of Atlanta and currently serves the families at Saint Jude Catholic Church in Sandy Springs, GA. Gary is involved with the church's elementary and high school students, the respect life ministry, and serves the homeless and the imprisoned.

Gary's dedication for helping and serving others has been the root to his success, as he has applied the values of the Marine Corps and his faith to every aspect in his life.

To contact Gary and Legacy Wealth Management Group, call 770-518-5600 or visit www.lwmgroup.com.

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LEGACY FIDELIS | always faithful

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