

# Word of HONOR

Congratulations to these Alex. Brown professionals who have been recognized as industry leaders.

BARRON'S

**Top 100**

Financial Advisors\*

**Steven Grill**

**Bill Grous**

**Rich Hassan**

## BARRON'S TOP 1,200 FINANCIAL ADVISORS\*\*

**Al Boris**

**Lee Bryan III**

**Anthony Fagella**

**Barry Garber**

**Steven Grill**

**Bill Grous**

**Richard Harris**

**Todd Kingsley**

**Micah Scheinberg**

**Douglas Simon**

**Bill Spry**

**Bryan Stepanian**

**Doug Wall**

**Jason Zaks**

## Forbes' Next-Gen Advisors\*\*\*

**Matthew Ayers**

**Lee Bryan IV**

**Alexander Christon**

**Zack Garber**

**Phil Michael**

**Joshua Pasahow**

**Seth Wernick**

## Forbes' 2019 Best-in-State Wealth Advisors\*\*\*\*

**Jarrett Brady**

**Lee Bryan III**

**Keila Coffey**

**Darian Cohen**

**Mindy Fishel**

**Barry Garber**

**Bill Grous**

**Todd Kissel**

**David Rosenthal**

**Micah Scheinberg**

**Douglas Simon**

**William Spry Jr.**

**Bryan Stepanian**

**Jason Zaks**

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\*\*\*The Forbes Next-Gen Wealth Advisors rankings, developed by SHOOK Research, is based on an algorithm of qualitative criterion, mostly gained through telephone and in-person due diligence interviews, and quantitative data. Those advisors that are considered have a minimum of four years' experience, and the algorithm weighs factors like revenue trends, assets under management, compliance records, industry experience and those that encompass the highest standards of best practices. Portfolio performance is not a criterion due to varying client objectives and lack of audited data. Rankings are based on the opinions of SHOOK Research, LLC. Neither SHOOK nor Forbes receives compensation from the advisors or their firms in exchange for placement on a ranking. Raymond James is not affiliated with Forbes or Shook Research, LLC. This ranking is not indicative of an advisor's future performance, is not an endorsement and may not be representative of an individual client's experience. Out of 29,334 nominations received, 250 made the final list in 2019.

\*\*\*\*The Forbes ranking of Best-In-State Wealth Advisors, developed by SHOOK Research, is based on an algorithm of qualitative criteria and quantitative data. Those advisors who are considered have a minimum of seven years of experience, and the algorithm weighs factors like revenue trends, AUM, compliance records, industry experience and those who encompass best practices in their practices and approach to working with clients. Portfolio performance is not a criteria due to varying client objectives and lack of audited data. Out of 29,334 advisors nominated by their firms, 3,477 received the award. This ranking is not indicative of an advisor's future performance, is not an endorsement and may not be representative of an individual client's experience. Neither Raymond James nor any of its financial advisors or RIA firms pay a fee in exchange for this award/rating. Raymond James is not affiliated with Forbes or Shook Research, LLC.