

Word of HONOR

Congratulations to the Alex. Brown professionals who have been recognized as industry leaders.

ON WALL STREET*
**Top Advisors
Under 40***

- No. 7 - James Fink
- No. 34 - Seth Wernick
- No. 36 - Jarrett Brady

BARRON'S TOP 1,200 FINANCIAL ADVISORS**

Al Boris	Cory Schauer
Lee Bryan III	Micah Scheinberg
Barry Garber	Douglas Simon
Steven Grill	Bill Spry
Bill Grous	Bryan Stepanian
Richard Harris	Jason Zaks

*On Wall Street 40 under 40: Each year On Wall Street ranks the highest-producing advisers in wealth management who are under 40. Over 500 candidates were considered and 40 were chosen to receive the award. Finalists had to be no older than 39 as of Dec. 31, 2019 and be employed at the wirehouses, regional broker-dealers or boutique wealth management firms. Trailing 12-month production as of 9/30/19 is then used to compile the ranking. AUM may also be taken into account. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of advisor's future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating. On Wall Street is not affiliated with Raymond James.

**Barrons 1200: Barron's Top 1,200 Financial Advisors, 2020. Barron's is a registered trademark of Dow Jones & Company, L.P. All rights reserved. The rankings are based on data provided by over 4,000 individual advisors and their firms and include qualitative and quantitative criteria. Factors included in the rankings: assets under management, revenue produced for the firm, regulatory record, quality of practice and philanthropic work. Investment performance is not an explicit component because not all advisors have audited results and because performance figures often are influenced more by clients' risk tolerance than by an advisor's investment picking abilities. The ranking may not be representative of any one client's experience, is not an endorsement, and is not indicative of advisor's future performance. Neither Raymond James nor any of its Financial Advisors pay a fee in exchange for this award/rating. Barron's is not affiliated with Raymond James.