

# Raymond James At A Glance

Raymond James has delivered **124 consecutive quarters of profitability**. We credit much of this performance to the firm’s client-first perspective and adherence to its founding core values of **professional integrity, advisor independence, and a conservative, long-term approach to investing**.

## BY THE NUMBERS

- ▶ Approximately **7,800** financial advisors
- ▶ Over **3,100** locations  
(United States, Canada and abroad)
- ▶ Approximately **\$725 billion** in total client assets
- ▶ More than **2x** required total capital ratio
- ▶ **BBB+**, **stable outlook credit rating** (S&P)

## DID YOU KNOW?



In 2018, Raymond James was named to the FORTUNE 500 list for the third year in a row, moving up 38 spots – from 469 to 431.

Continuing its tradition of giving back, Raymond James and its associates donated **\$56.4 million** to charitable organizations in 2018, including **\$6.25 million** to the United Way and its partner agencies.

Raymond James was the first in the nation to publish its Client Bill of Rights, setting the standard for the industry.

## STRENGTH AND STABILITY

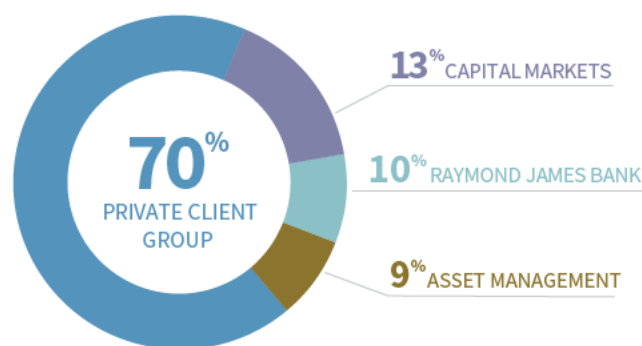
Diluted quarterly earnings per share



## A DIVERSIFIED SET OF BUSINESSES\*

Total \$7.3 billion

Total net revenue shows fiscal year data ending Sept. 30, 2018



\* Charts are intended to show relative contribution of each of the firm’s four core business segments. Dollar amounts do not add to total net revenues due to “Other” segment and intersegment eliminations not being depicted. Other includes the firm’s private equity activities, as well as certain corporate overhead costs of Raymond James Financial including the interest cost on our public debt.

As of 12/31/2018. Past performance is not an indication of future results. The information provided is for informational purposes only and is not a solicitation to buy or sell Raymond James Financial stock. A credit rating of a security is not a recommendation to buy, sell or hold securities and may be subject to review, revisions, suspension, reduction or withdrawal at any time by the assigning rating agency. The FORTUNE 500 is an annual list by FORTUNE magazine that ranks 500 of the largest U.S. corporations based on fiscal-year total revenues. FORTUNE and FORTUNE 500 are registered trademarks of Time Inc. and are used under license. From FORTUNE Magazine, June 15, 2018. © 2019 Time Inc. Used under license. FORTUNE and Time Inc. are not affiliated with and do not endorse products and services of Raymond James Financial, Inc. Raymond James Bank is an affiliate of Raymond James & Associates, Inc., and Raymond James Financial Services, Inc. © 2019 Raymond James & Associates, Inc., member New York Stock Exchange/SIPC. © 2019 Raymond James Financial Services, Inc., member FINRA/SIPC. Investment products are: not deposits, not FDIC/NCUA insured, not insured by any government agency, not bank guaranteed, subject to risk and may lose value. 19-BDMKT-3462 TA 1/19