

Their reputation precedes us.

Advisors have proven once again that the reason for our success is theirs.

Congratulations to the Raymond James advisors named to our profession's most distinguished lists in 2018.*

| | | | | | | |
|------------------|---------------------|-------------------|---------------------|----------------------|-------------------|-----------------|
| David Adams | Joshua Cavett | Timothy Fries | Jeff Leonard | Alex Opoulos | Thomas Seiler | Kathleen Thomas |
| Jonathan Allen | Joshua Charles | Richard Fowler | John Lynch | Van Percy | E. Geoffrey Sella | Mark Thompson |
| Paul Allen | Jason Claycomb | Gregory Geegan | Carl Mahler | Billy Peterson | Evan Shear | Paul Tully |
| Timothy Andreas | Brian Cochran | Robert Gooch | Christopher Mahoney | Logan Phillips III | Marta Shen | Richard Wagener |
| Chad Andrews | J. Dow Crocker | Ellis Green | Malcolm Makin | Lynn Phillips-Gaines | Mickey Silverman | William Waters |
| Jerry Ask | Don d'Adesky | Gary Greene | David Malleck | Michelle Prince | Michael Slaggie | Jon Wax |
| Prescott Barkow | Anthony D'Andrea | James Hare | Eugene Marx | Nathan Quello | Mark Smith | Ben Weiner |
| Dudley Barnes | Frederick Dawson | Robert Harrell II | Ward Mayer | Tyson Ray | Samuel Spanos | Eliot Weissberg |
| James Barnette | Mark Deering | Jeff Hausinger | Michael Mazzei | Joe G. Rice, Jr. | Alan Spilker | Stuart Whatley |
| Peter Bermont | Lisa Detanna | James Hemenway | Judith McGee | Matthew Rogers | Dawn Starks | James Wilding |
| Kalita Blessing | Tim Dijak | Michael Hines | James McLaughlin | Todd Sanford | Margaret Starner | Terence Wiles |
| Kimberlee Bouska | Jeff Dobyns | Craig Houck | Todd Moll | Jeremy Schmidt | Laura Steckler | Jamie Williams |
| John Bowen | Christopher Doughty | William Hoyt | Franklin Moore | Craig Schoen | Sheryl Stephens | Dean Williamson |
| James Bowman | Mary Durie | Jordan Jobe | John Moore | Colleen Schon | Sheryl Stephens | Dean Williamson |
| Ben Boynton | Fernando Ereneta | Stephen Johnson | John Morgan | Scott Schuster | Michael Swain | Gordon Wollman |
| John Burke | Lynn Faust | Gerard Klingman | Chuck Morris | Leanne Scull | Bryan Sweet | Timothy Wyman |
| Jose Cabrera | Arthur Finkelberg | Jeffrey Kowal | Larry Moss | Amber Seale | Stephen Sykes | Ken Yarbrough |
| Mary Carter | Nathan Fisher | Brien Krank | W. Scott Mowry | | | |
| Randy Carver | Sean Fitzpatrick | James Kruzan | Charles Nemes | | | |

RAYMOND JAMES

*The above advisors were recognized on either the 2018 *Barron's* Top 1,200 or the *Forbes* Best-In-State Wealth Advisors lists.

Barron's "Top 1,200 Financial Advisors," 2018. *Barron's* is a registered trademark of Dow Jones & Company, L.P. All rights reserved. The rankings are based on data provided by over 4,000 individual advisors and their firms and include qualitative and quantitative criteria. Data points that relate to quality of practice include professionals with a minimum of 7 years financial services experience, acceptable compliance records (no criminal U4 issues), client retention reports, charitable and philanthropic work, quality of practice, designations held, offering services beyond investments offered including estates and trusts, and more. Financial Advisors are quantitatively rated based on varying types of revenues produced and assets under management by the financial professional, with weightings associated for each. Investment performance is not an explicit component because not all advisors have audited results and because performance figures often are influenced more by clients' risk tolerance than by an advisor's investment picking abilities.

The *Forbes* ranking of Best-In-State Wealth Advisors, developed by SHOOK Research is based on an algorithm of qualitative criteria and quantitative data. Those advisors that are considered have a minimum of 7 years of experience, and the algorithm weighs factors like revenue trends, AUM, compliance records, industry experience and those that encompass best practices in their practices and approach to working with clients. Portfolio performance is not a criteria due to varying client objectives and lack of audited data. Out of 21,138 advisors nominated by their firms, 2,213 received the award.

The rankings may not be representative of any one client's experience, are not an endorsement, and are not indicative of advisor's future performance. Neither Raymond James nor any of its Financial Advisors or RIA firms pay a fee in exchange for these awards/ratings. Raymond James is not affiliated with *Forbes* or Shook Research, LLC, FT and *Barron's*.

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