

no one should have to fight cancer alone



CancerLINC Staff and Volunteers at the Church Hill Irish Festival.

Dear Carlton,

Thanks to everyone who came out last weekend to help out in the kid's area at the Church Hill Irish Festival. Due to the gorgeous weather, we experienced record crowds. Our volunteers handled it like the champs they are, painting dozens of little faces and overseeing the games and bounce houses.

We could not do what we do without our many dedicated volunteers. This week, we'd like to introduce you to one of our Volunteer Financial Planners, Carlton Brown. We are so grateful to Carlton and everyone else who donates their time and expertise to help our clients navigate the difficulties that come with a cancer diagnosis.

-The CancerLINC Team

Volunteer Spotlight on Carlton Brown Certified Financial Planner



"I am honored to be able to share what I know to help ease the burden of cancer patients in our community. -Carlton Brown, JD, CFP®

CancerLINC is so grateful to have so many passionate and committed volunteers helping our cancer clients. One of those volunteers is Carlton Brown. Carlton is a financial consultant and Vice President of Investments with Wood Asset Management of Raymond James. In his spare time, he takes on numerous CancerLINC clients answering their financial questions, looking at their medical debt paperwork, and tries to help them plan their financial future.

"I was intrigued with an <u>article about CancerLINC</u> published in *Virginia Lawyer* a few years ago. The article described the unmet needs in our community that many cancer patients face and opportunities to support these needs. After reading the article, I thought that I was in a great position to make a difference."

Making a difference is what Carlton is doing for CancerLINC's clients. Carlton first became interested in finance when his father helped him purchase his first stock investment at 8 years old. His fascination with the financial markets led him to obtain a degree in finance and work in the industry. Carlton also went back to school to earn a law degree. Carlton currently provides financial advice to many of his own clients helping them make the best financial decisions.

He gives very different advice to CancerLINC clients which include how to deal effectively with creditors, how to create cash flow statements (to keep track of their money), and he even helps them understand their insurance benefits. Why does Carlton take the time to help CancerLINC clients? "Cancer can be overwhelming, and I have seen this first-hand. My mother was diagnosed with ovarian cancer back in 1991 and with determination, family support, and faith, she has survived. Currently, my father is battling cancer. For cancer patients, going through this experience can be extremely frustrating."

Originally from Gretna, Virginia, he and his wife, Gina, call Glen Allen home. They have four children, twins Lindsay and Tory, Grayson and Mia. When not working with clients, Carlton enjoys reading nonfiction, playing tennis and spending time with his children.

Raymond James is not affiliated with CancerLINC. Raymond James financial advisors do not render advice on tax or legal matters. You should discuss any tax or legal matters with the appropriate professional.

Certified Financial Planner Board of Standards Inc. owns the certification marks CFP®, CERTIFIED FINANCIAL PLANNER™, CFP® (with plaque design) and CFP® (with flame design) in the U.S., which it awards to individuals who successfully complete CFP Board's initial and ongoing certification requirements.